

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarter			New Loans Average Fees & Original Terms Loans Originated & Refinanced During		Quarter <u>Location Data</u>		
MSA Matronalitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	1,772	\$229,754	\$358	\$22.23	18	42.69%	1.74	23	7
Austin-Round Rock-San Marcos	24,992	\$2,596,356	\$431	\$26.28	19	53.47%	2.29	195	69
Beaumont-Port Arthur	14,587	\$1,541,460	\$422	\$21.73	18	46.19%	2.00	44	36
Brownsville-Harlingen	15,514	\$1,360,878	\$390	\$22.48	19	50.79%	1.90	57	34
College Station-Bryan ³	557	*	*	*	*	*	*	13	3
Corpus Christi	17,096	\$2,151,643	\$445	\$22.16	18	48.17%	2.03	70	46
Dallas-Plano-Irving (Metropolitan Division)	174,743	\$31,610,135	\$486	\$23.23	18	45.33%	2.00	476	195
El Paso	12,862	\$893,173	\$344	\$24.13	15	48.01%	2.55	144	24
Fort Worth-Arlington (Metropolitan Division)	81,837	\$29,082,526	\$1,077	\$21.19	17	30.89%	2.10	295	203
Houston-Sugar Land-Baytown	164,013	\$17,593,449	\$458	\$23.78	16	52.86%	2.29	709	285
Killeen-Temple-Fort Hood	12,438	\$1,166,702	\$389	\$23.13	19	45.96%	1.97	45	31
Laredo	10,418	\$1,113,107	\$434	\$22.95	18	51.71%	2.00	32	26
Lubbock	7,592	\$754,331	\$404	\$21.57	18	46.73%	1.99	30	20
McAllen-Edinburg-Mission	28,729	\$2,827,636	\$425	\$22.46	18	55.22%	1.99	89	68
San Antonio-New Braunfels	32,166	\$3,141,822	\$441	\$23.06	17	52.26%	2.19	284	69
Waco	7,372	\$614,719	\$352	\$22.89	18	43.57%	2.04	33	21
Remainder of State (Outside Reported MSA) ²	138,964	\$12,927,517	\$420	\$22.19	19	48.50%	1.99	537	373
Out-of-State	260,942	\$58,505,292	\$501	\$25.03	19	44.44%	2.04	49	14
Tot	als 1,006,594	\$168,175,172		_				3,125	1,524

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.

³Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		<u>New Loans</u>			Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting	
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	item # 2 X Item #6 ¹ Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity	
Amarillo	974	\$328,590	\$379	\$262.93	203	0.00%	#DIV/0!	23	11	
Austin-Round Rock-San Marcos	13,438	\$4,091,351	\$397	\$194.22	159	5.94%	1.37	195	80	
Beaumont-Port Arthur	1,965	\$443,057	\$431	\$192.16	169	7.79%	1.32	44	9	
Brownsville-Harlingen	2,307	\$771,400	\$466	\$168.76	164	7.47%	1.18	57	18	
College Station-Bryan	710	\$251,245	\$439	\$158.10	156	1.88%	1.40	13	8	
Corpus Christi	4,037	\$1,100,505	\$465	\$203.82	170	10.95%	1.31	70	16	
Dallas-Plano-Irving (Metropolitan Division)	40,408	\$21,711,214	\$612	\$130.38	148	4.12%	1.20	476	142	
El Paso	5,398	\$1,792,590	\$405	\$115.24	167	3.66%	1.57	144	65	
Fort Worth-Arlington (Metropolitan Division)	29,131	\$11,176,721	\$729	\$117.28	152	12.88%	1.07	295	41	
Houston-Sugar Land-Baytown	28,636	\$11,360,192	\$476	\$178.85	164	4.57%	1.24	709	245	
Killeen-Temple-Fort Hood	1,656	\$958,152	\$664	\$87.32	172	14.25%	1.22	45	8	
Laredo	1,978	\$562,812	\$441	\$226.72	169	9.16%	1.26	32	13	
Lubbock	749	\$464,682	\$675	\$102.06	171	6.09%	1.08	30	8	
McAllen-Edinburg-Mission	1,798	\$881,911	\$616	\$134.00	164	11.22%	1.29	89	22	
San Antonio-New Braunfels	22,820	\$6,855,654	\$378	\$181.76	163	4.75%	1.36	284	148	
Waco	2,021	\$696,321	\$416	\$157.55	171	11.09%	1.34	33	9	
Remainder of State (Outside Reported MSA) ²	12,347	\$6,444,237	\$630	\$101.39	163	10.91%	1.32	537	160	
Out-of-State	59,015	\$20,453,570	\$503	\$229.68	165	6.17%	1.59	49	16	
Tota	s 229,388	\$90,344,206		•		•		3.125	1.019	

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.



SINGLE PAYMENT - AUTO TITLE

			<u>New L</u>	<u>oans</u>	Average Fees & Original Terms Loans Originated & Refinanced During Quarte		efinanced During Quarter	Location Data		
MSA	No.	of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Lo	oans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo		1,756	\$332,953	\$849	\$26.01	30	30.95%	1.34	23	9
Austin-Round Rock-San Marcos		16,018	\$3,251,193	\$1,468	\$19.09	30	41.15%	1.50	195	68
Beaumont-Port Arthur		9,830	\$1,539,610	\$1,062	\$20.31	30	40.06%	1.50	44	37
Brownsville-Harlingen		8,918	\$1,502,203	\$1,173	\$17.99	28	37.52%	1.54	57	41
College Station-Bryan		1,315	\$377,364	\$619	\$32.26	34	58.40%	1.11	13	8
Corpus Christi		8,310	\$1,671,917	\$1,189	\$17.36	29	40.27%	1.49	70	54
Dallas-Plano-Irving (Metropolitan Division)		120,908	\$12,599,883	\$1,258	\$14.78	30	40.91%	1.56	476	242
El Paso		9,683	\$2,098,257	\$1,308	\$17.85	30	38.48%	1.44	144	46
Fort Worth-Arlington (Metropolitan Division)		46,709	\$8,039,663	\$1,149	\$17.06	29	40.22%	1.60	295	223
Houston-Sugar Land-Baytown		78,092	\$16,527,541	\$1,176	\$18.75	30	43.86%	1.45	709	404
Killeen-Temple-Fort Hood		7,117	\$1,085,729	\$1,010	\$19.56	29	39.98%	1.51	45	36
Laredo		4,760	\$796,740	\$1,167	\$17.69	30	40.63%	1.46	32	23
Lubbock		5,059	\$956,561	\$1,029	\$20.64	30	33.33%	1.49	30	26
McAllen-Edinburg-Mission		12,094	\$2,352,264	\$1,255	\$18.90	28	50.29%	1.43	89	74
San Antonio-New Braunfels		26,315	\$5,193,176	\$1,415	\$18.34	31	40.88%	1.49	284	84
Waco		5,703	\$703,257	\$858	\$21.08	30	38.82%	1.43	33	23
Remainder of State (Outside Reported MSA) ²		66,899	\$11,347,135	\$1,000	\$21.04	29	37.66%	1.49	537	411
Out-of-State ³		0	*	*	*	*	*	*	49	0
Т	otals	429,486	\$70,375,444					-	3,125	1,809

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.

³Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

		<u>New</u>	<u>Loans</u>	Average Fees & Original Terms Loans Originated & Refinanced During Quarter		Refinanced During Quarter	<u>Locatio</u>	n Data	
MSA	No. of Transac	tions Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refir		Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ³	18	*	*	*	*	*	*	23	4
Austin-Round Rock-San Marcos	627	\$426,556	\$1,233	\$95.39	164	10.12%	1.33	195	73
Beaumont-Port Arthur	156	\$51,681	\$1,148	\$85.33	163	2.27%	2.00	44	10
Brownsville-Harlingen	161	\$92,139	\$1,110	\$71.89	168	4.94%	1.00	57	14
College Station-Bryan	124	\$36,529	\$562	\$101.74	175	0.00%	0.00	13	7
Corpus Christi	419	\$284,931	\$1,325	\$122.06	171	25.71%	1.76	70	27
Dallas-Plano-Irving (Metropolitan Division)	2,892	\$1,555,831	\$895	\$101.33	163	10.47%	1.39	476	124
El Paso	423	\$207,776	\$821	\$74.35	159	2.21%	1.17	144	41
Fort Worth-Arlington (Metropolitan Division)	1,599	\$710,308	\$1,009	\$106.71	163	11.29%	1.50	295	47
Houston-Sugar Land-Baytown	2,849	\$2,030,274	\$1,104	\$94.69	163	5.73%	1.52	709	229
Killeen-Temple-Fort Hood	110	\$73,513	\$955	\$43.90	167	21.33%	1.25	45	9
Laredo	317	\$201,060	\$1,241	\$113.68	164	6.29%	1.50	32	12
Lubbock	84	\$134,877	\$2,141	\$54.76	170	18.03%	1.82	30	10
McAllen-Edinburg-Mission	499	\$542,381	\$1,370	\$61.01	173	4.11%	1.73	89	19
San Antonio-New Braunfels	1,205	\$734,484	\$947	\$108.70	168	7.21%	1.92	284	112
Waco	152	\$108,705	\$988	\$77.07	165	18.63%	1.32	33	8
Remainder of State (Outside Reported MSA) ²	2,870	\$1,594,673	\$1,004	\$58.77	148	19.54%	1.32	537	167
Out-of-State ³	1,199	*	*	*	*	*	*	49	3
To	otals 15.704	\$9,904,641		-				3.125	916

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.

³Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



REPOSSESSION FIGURES FOR TITLE LENDERS¹

		Total No.	Repossession Rate
MSA Matropolitan Statistical Area	Total Repossessions During Quarter	Active Accounts During Quarter	per 100 Active Accounts
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	47	1,417	3.32
Austin-Round Rock-San Marcos	418	11,655	3.59
Beaumont-Port Arthur	253	6,024	4.20
Brownsville-Harlingen	179	5,781	3.10
College Station-Bryan	5	2,397	0.21
Corpus Christi	240	6,450	3.72
Dallas-Plano-Irving (Metropolitan Division)	1,788	51,287	3.49
El Paso	204	7,479	2.73
Fort Worth-Arlington (Metropolitan Division)	1,350	32,306	4.18
Houston-Sugar Land-Baytown	1,951	62,652	3.11
Killeen-Temple-Fort Hood	236	4,782	4.94
Laredo	84	2,919	2.88
Lubbock	122	3,830	3.19
McAllen-Edinburg-Mission	227	8,647	2.63
San Antonio-New Braunfels	733	19,876	3.69
Waco	123	3,919	3.14
Remainder of State (Outside Reported MSA) ²	1,573	51,208	3.07
Out-of-State	32	4,020	0.80
Totals	9,565	286,649	3.34

¹Includes both single payment and installment title loans.

²Includes provisionally licensed companies where an MSA designation could not be made.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	rision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County