

		<u>New l</u>	Loans	Average Fees &	Original Terms	Loans Originated &	Refinanced During Quarter	<u>Locatio</u>	<u>n Data</u>
MSA Motropolitop Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	2,061	\$343,328	\$356	\$22.63	16	38.64%	1.95	23	7
Austin-Round Rock-San Marcos	20,092	\$2,835,400	\$444	\$22.67	17	50.38%	1.96	189	68
Beaumont-Port Arthur	14,407	\$2,010,455	\$407	\$22.01	19	42.10%	1.95	47	38
Brownsville-Harlingen	12,916	\$1,587,789	\$379	\$22.59	19	50.35%	2.01	55	27
College Station-Bryan <sup>3</sup>	739	*	*	*	*	*	*	14	2
Corpus Christi	16,370	\$2,603,602	\$427	\$22.19	19	46.28%	1.97	72	47
Dallas-Plano-Irving (Metropolitan Division)	178,846	\$35,368,596	\$480	\$23.11	17	48.83%	2.09	463	192
El Paso	12,988	\$1,045,945	\$351	\$23.70	14	57.01%	2.69	138	20
Fort Worth-Arlington (Metropolitan Division)	79,335	\$10,167,630	\$420	\$23.19	17	53.93%	2.20	290	194
Houston-Sugar Land-Baytown	184,747	\$22,458,965	\$457	\$24.26	16	60.45%	2.36	688	278
Killeen-Temple-Fort Hood	12,430	\$1,639,180	\$400	\$23.53	19	44.65%	1.89	44	31
Laredo	9,983	\$1,540,692	\$419	\$23.03	18	48.11%	1.90	32	25
Lubbock	7,542	\$912,411	\$378	\$21.72	18	48.77%	1.98	30	20
McAllen-Edinburg-Mission	27,093	\$3,351,950	\$411	\$22.50	19	56.32%	1.99	92	62
San Antonio-New Braunfels	33,241	\$4,190,071	\$426	\$23.42	17	58.05%	2.16	274	70
Waco	6,488	\$796,183	\$341	\$23.06	19	37.27%	1.89	33	20
Remainder of State (Outside Reported MSA) <sup>2</sup>	139,574	\$16,238,835	\$406	\$23.03	19	50.37%	2.01	541	375
Out-of-State	304,375	\$76,541,660	\$489	\$25.27	26	39.56%	2.00	50	14
Totals	1,063,227	183,719,370						3,075	1,490

#### SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



		<u>New l</u>	<u>.oans</u>	Average Fees &	Average Fees & Original Terms Loans Originated & Refinanced During Quarter			Location Data		
<b>MSA</b> Metropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting	
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	ltem #4 / ltem #1	Item #3 / Item #4	Reports	Activity	
Amarillo	1,165	\$423,275	\$387	\$195.01	152	0.00%	0.00	23	11	
Austin-Round Rock-San Marcos	16,861	\$5,846,250	\$432	\$189.09	163	6.78%	1.33	189	88	
Beaumont-Port Arthur	2,668	\$829,975	\$512	\$170.01	162	9.49%	1.39	47	17	
Brownsville-Harlingen	3,903	\$1,339,131	\$472	\$160.44	164	9.13%	1.28	55	24	
College Station-Bryan	1,078	\$378,750	\$405	\$148.25	161	1.49%	1.23	14	8	
Corpus Christi	5,837	\$1,974,351	\$499	\$196.97	170	12.60%	1.38	72	24	
Dallas-Plano-Irving (Metropolitan Division)	65,036	\$33,900,629	\$576	\$129.40	148	4.36%	1.26	463	163	
El Paso	6,559	\$2,083,415	\$375	\$101.00	158	8.54%	1.43	138	65	
Fort Worth-Arlington (Metropolitan Division)	45,322	\$24,235,796	\$764	\$109.58	154	11.68%	1.15	290	56	
Houston-Sugar Land-Baytown	41,961	\$17,878,863	\$493	\$163.81	167	5.26%	1.28	688	250	
Killeen-Temple-Fort Hood	3,151	\$1,707,168	\$675	\$56.94	169	21.20%	1.38	44	15	
Laredo	3,608	\$1,029,760	\$405	\$226.29	169	10.62%	1.37	32	14	
Lubbock	1,260	\$751,462	\$673	\$77.39	170	11.88%	1.21	30	12	
McAllen-Edinburg-Mission	2,639	\$1,313,928	\$619	\$125.37	164	11.35%	1.29	92	27	
San Antonio-New Braunfels	29,325	\$9,812,360	\$404	\$174.06	164	6.74%	1.39	274	148	
Waco	3,449	\$1,194,379	\$465	\$155.47	169	13.58%	1.36	33	10	
Remainder of State (Outside Reported MSA) <sup>2</sup>	20,228	\$11,135,785	\$683	\$75.45	157	12.35%	1.24	541	218	
Out-of-State	93,235	\$37,385,303	\$537	\$233.13	164	6.48%	1.58	50	16	
Totals	347,285	153,220,579						3,075	1,166	

## **INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



		<u>New I</u>	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & I	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA Motropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	ltem #4 / ltem #1	Item #3 / Item #4	Reports	Activity
Amarillo	1,028	\$359,362	\$1,265	\$24.51	31	38.55%	1.25	23	11
Austin-Round Rock-San Marcos	12,339	\$3,921,232	\$1,840	\$16.38	29	49.26%	1.46	189	66
Beaumont-Port Arthur	7,642	\$1,440,352	\$1,085	\$18.33	30	52.20%	1.45	47	39
Brownsville-Harlingen	6,393	\$1,605,959	\$1,351	\$16.50	30	53.79%	1.59	55	33
College Station-Bryan	652	\$224,690	\$593	\$27.27	30	65.63%	1.50	14	6
Corpus Christi	8,083	\$1,754,353	\$1,151	\$16.01	29	53.24%	1.54	72	52
Dallas-Plano-Irving (Metropolitan Division)	59,881	\$15,194,321	\$1,506	\$15.24	30	55.25%	1.62	463	234
El Paso	7,375	\$2,495,294	\$1,585	\$17.48	30	50.00%	1.48	138	33
Fort Worth-Arlington (Metropolitan Division)	42,505	\$9,699,138	\$1,281	\$15.75	29	55.36%	1.59	290	212
Houston-Sugar Land-Baytown	60,642	\$17,438,947	\$1,408	\$16.33	30	53.59%	1.52	688	359
Killeen-Temple-Fort Hood	6,489	\$1,330,562	\$1,127	\$17.98	29	54.10%	1.56	44	37
Laredo	5,499	\$1,893,484	\$1,418	\$16.35	30	55.84%	1.32	32	22
Lubbock	4,119	\$875,810	\$1,136	\$16.91	30	52.70%	1.57	30	25
McAllen-Edinburg-Mission	9,512	\$2,439,061	\$1,346	\$16.71	28	60.93%	1.46	92	65
San Antonio-New Braunfels	17,731	\$5,566,277	\$1,676	\$16.10	31	49.86%	1.48	274	79
Waco	4,746	\$761,486	\$960	\$18.47	29	56.65%	1.48	33	23
Remainder of State (Outside Reported MSA) <sup>2</sup>	59,093	\$12,326,092	\$1,103	\$19.39	29	53.75%	1.44	541	404
Out-of-State <sup>3</sup>	0	*	*	*	*	*	*	50	0
Totals	313,729	79,326,419						3,075	1,700

#### **SINGLE PAYMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



		<u>New I</u>	<u>Loans</u>	Average Fees & Original Terms Lo		Loans Originated & I	Refinanced During Quarter	Location Data	
MSA Motropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	ltem #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	242	\$215,728	\$930	\$155.74	180	2.67%	1.67	23	5
Austin-Round Rock-San Marcos	1,498	\$1,344,381	\$1,141	\$111.64	172	8.62%	1.44	189	62
Beaumont-Port Arthur	817	\$682,748	\$1,021	\$120.25	177	7.31%	1.11	47	10
Brownsville-Harlingen	965	\$878,306	\$1,112	\$112.92	175	4.42%	1.30	55	21
College Station-Bryan	494	\$340,300	\$777	\$114.72	172	7.91%	1.00	14	8
Corpus Christi	837	\$776,973	\$1,226	\$97.46	174	8.57%	1.43	72	23
Dallas-Plano-Irving (Metropolitan Division)	6,196	\$4,770,615	\$982	\$105.07	172	11.55%	1.30	463	131
El Paso	751	\$483,482	\$868	\$101.95	167	5.90%	1.18	138	37
Fort Worth-Arlington (Metropolitan Division)	3,318	\$2,490,285	\$1,094	\$96.26	171	13.78%	1.37	290	55
Houston-Sugar Land-Baytown	9,573	\$8,945,427	\$1,108	\$105.35	174	9.87%	1.23	688	217
Killeen-Temple-Fort Hood	398	\$367,016	\$1,096	\$96.40	174	12.81%	1.34	44	12
Laredo	338	\$212,884	\$1,157	\$114.74	162	6.18%	1.45	32	6
Lubbock	565	\$628,366	\$1,239	\$114.71	178	9.00%	1.33	30	10
McAllen-Edinburg-Mission	1,867	\$1,868,804	\$1,233	\$104.10	177	5.56%	1.29	92	24
San Antonio-New Braunfels	2,911	\$2,537,139	\$1,023	\$111.48	174	7.36%	1.38	274	102
Waco	608	\$439,564	\$929	\$108.11	171	12.42%	1.36	33	11
Remainder of State (Outside Reported MSA) <sup>2</sup>	7,061	\$5,647,490	\$1,034	\$91.65	167	12.94%	1.30	541	175
Out-of-State <sup>3</sup>	1,493	*	*	*	*	*	*	50	3
Totals	39,932	33,696,097						3,075	912

#### **INSTALLMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



## **REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>**

<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
	All Title Loans Item #8 Item #2 + Item #10E		
Amarillo	39	1,323	2.95
Austin-Round Rock-San Marcos	423	10,999	3.85
Beaumont-Port Arthur	223	5,987	3.72
Brownsville-Harlingen	211	5,770	3.66
College Station-Bryan	14	2,132	0.66
Corpus Christi	206	6,389	3.22
Dallas-Plano-Irving (Metropolitan Division)	1,922	50,303	3.82
El Paso	198	6,346	3.12
Fort Worth-Arlington (Metropolitan Division)	1,323	33,219	3.98
Houston-Sugar Land-Baytown	1,928	63,413	3.04
Killeen-Temple-Fort Hood	242	4,910	4.93
Laredo	100	3,385	2.95
Lubbock	145	3,955	3.67
McAllen-Edinburg-Mission	242	9,320	2.60
San Antonio-New Braunfels	582	18,437	3.16
Waco	134	4,202	3.19
Remainder of State (Outside Reported MSA) <sup>2</sup>	1,807	54,168	3.34
Out-of-State	51	4,499	1.13
Totals	9,790	288,757	3.39

<sup>1</sup>Includes both single payment and installment title loans.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



# **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Divi	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
, Burleson County	,	
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County	,	
El Paso, TX		MSA
El Paso County		



# CREDIT COMMISSIONER

Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA
McLennan County		