

#### **SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

		<u>New l</u>	<u>oans</u>	Average Fees &	Original Terms	Loans Originated & R	definanced During Quarter	<u>Locatio</u>	on Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	269	\$291,086	\$271	\$21.03	18	38.37%	2.07	23	6
Austin-Round Rock-San Marcos	5,350	\$8,424,078	\$460	\$22.62	18	49.75%	2.06	184	57
Beaumont-Port Arthur	4,695	\$5,749,941	\$399	\$21.82	19	48.17%	2.14	46	32
Brownsville-Harlingen	3,710	\$4,659,729	\$372	\$22.22	19	53.75%	2.10	56	23
College Station-Bryan <sup>3</sup>	*	*	*	*	*	*	*	13	3
Corpus Christi	3,582	\$3,931,922	\$403	\$21.76	19	41.83%	2.11	73	41
Dallas-Plano-Irving (Metropolitan Division)	66,089	\$79,864,874	\$487	\$23.19	17	48.01%	2.11	456	156
El Paso	2,859	\$4,775,047	\$356	\$23.96	14	62.12%	2.56	137	17
Fort Worth-Arlington (Metropolitan Division)	21,845	\$30,672,688	\$406	\$24.10	18	56.27%	2.22	290	173
Houston-Sugar Land-Baytown	47,452	\$87,759,345	\$464	\$24.24	16	64.19%	2.40	681	224
Killeen-Temple-Fort Hood	3,616	\$4,300,647	\$368	\$23.07	19	47.64%	1.96	44	27
Laredo	2,955	\$3,665,891	\$398	\$22.68	18	53.39%	2.12	32	16
Lubbock	1,355	\$2,130,804	\$373	\$20.96	19	49.62%	2.11	30	16
McAllen-Edinburg-Mission	7,473	\$11,095,603	\$406	\$22.38	19	58.55%	2.13	92	54
San Antonio-New Braunfels	9,354	\$14,004,621	\$416	\$23.68	16	52.82%	2.33	268	59
Waco	2,200	\$1,959,811	\$335	\$22.71	20	37.76%	1.98	33	16
Remainder of State (Outside Reported MSA) <sup>2</sup>	33,364	\$59,707,763	\$449	\$22.74	19	50.12%	2.14	539	329
Out-of-State	161,859	\$142,927,927	\$473	\$24.72	24	37.19%	2.00	51	13
То	tals 378,295	\$466,026,001						3,048	1,262

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>&</sup>lt;sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB



#### **INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

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			<u>New l</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA		No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area		All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo		1,365	\$477,500	\$375	\$117.72	156	0.00%	0.00	23	9
Austin-Round Rock-San Marcos		15,672	\$5,407,212	\$440	\$186.08	167	6.69%	1.29	184	62
Beaumont-Port Arthur		2,889	\$646,208	\$452	\$159.98	152	8.43%	1.36	46	10
Brownsville-Harlingen		3,860	\$1,224,380	\$478	\$155.94	165	8.76%	1.34	56	18
College Station-Bryan		908	\$318,454	\$420	\$142.29	163	0.14%	1.00	13	5
Corpus Christi		6,888	\$2,125,122	\$408	\$156.76	166	4.04%	1.18	73	31
Dallas-Plano-Irving (Metropolitan Division)		66,225	\$37,516,851	\$625	\$119.98	147	3.46%	1.26	456	132
El Paso		6,313	\$1,848,760	\$372	\$91.87	158	5.35%	1.43	137	53
Fort Worth-Arlington (Metropolitan Division)		47,937	\$21,274,220	\$743	\$103.16	153	10.22%	1.19	290	49
Houston-Sugar Land-Baytown		37,142	\$15,284,735	\$509	\$148.32	161	6.42%	1.54	681	158
Killeen-Temple-Fort Hood		3,063	\$1,620,893	\$662	\$61.20	169	19.32%	1.36	44	11
Laredo		3,744	\$993,509	\$399	\$224.57	168	9.97%	1.28	32	8
Lubbock		2,067	\$1,019,003	\$524	\$44.98	167	5.03%	1.15	30	14
McAllen-Edinburg-Mission		2,668	\$1,193,089	\$595	\$117.38	166	13.61%	1.23	92	18
San Antonio-New Braunfels		28,050	\$9,246,503	\$408	\$163.15	167	6.04%	1.34	268	112
Waco		3,463	\$1,129,607	\$459	\$159.12	170	12.27%	1.34	33	8
Remainder of State (Outside Reported MSA) <sup>2</sup>		22,062	\$10,382,645	\$608	\$62.57	158	11.60%	1.23	539	182
Out-of-State		97,961	\$39,718,438	\$541	\$231.46	164	5.61%	1.57	51	14
	Totals	352,277	\$151,427,129					_	3,048	894

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



#### **SINGLE PAYMENT - AUTO TITLE**

		<u>New l</u>	<u>-oans</u>	Average Fees & Original Terms Loans Original		Loans Originated & R	Originated & Refinanced During Quarter		on Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	944	\$218,493	\$1,324	\$21.75	30	37.50%	1.46	23	11
Austin-Round Rock-San Marcos	11,971	\$3,293,205	\$1,878	\$16.40	30	47.10%	1.57	184	53
Beaumont-Port Arthur	7,742	\$1,284,285	\$1,051	\$18.17	30	45.09%	1.52	46	33
Brownsville-Harlingen	5,371	\$1,398,180	\$1,332	\$17.07	30	47.95%	1.61	56	27
College Station-Bryan	626	\$149,736	\$533	\$29.31	31	57.32%	1.66	13	5
Corpus Christi	6,314	\$1,544,506	\$1,209	\$18.23	30	42.19%	1.32	73	50
Dallas-Plano-Irving (Metropolitan Division)	59,209	\$13,659,051	\$1,491	\$15.37	30	51.16%	1.63	456	193
El Paso	7,529	\$2,209,946	\$1,523	\$17.20	30	46.32%	1.56	137	29
Fort Worth-Arlington (Metropolitan Division)	42,443	\$8,170,604	\$1,231	\$16.69	30	51.42%	1.64	290	194
Houston-Sugar Land-Baytown	61,677	\$15,866,966	\$1,405	\$16.54	30	49.06%	1.56	681	296
Killeen-Temple-Fort Hood	6,564	\$1,165,894	\$1,091	\$17.65	29	48.79%	1.61	44	31
Laredo	5,931	\$1,250,390	\$1,316	\$15.93	30	51.31%	1.59	32	13
Lubbock	3,935	\$665,396	\$1,153	\$16.58	30	53.44%	1.63	30	21
McAllen-Edinburg-Mission	9,485	\$5,733,593	\$4,276	\$16.48	28	59.23%	1.48	92	62
San Antonio-New Braunfels	17,616	\$5,495,145	\$1,738	\$15.77	30	48.19%	1.48	268	68
Waco	4,712	\$654,851	\$900	\$18.29	29	50.30%	1.60	33	18
Remainder of State (Outside Reported MSA) <sup>2</sup>	59,308	\$10,886,885	\$1,161	\$19.28	29	50.88%	1.55	539	356
Out-of-State	0	\$0	\$0	\$0.00	0	0.00%	0.00	51	0
Tota	als 311,377	\$101,492,259						3,048	1,460

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



#### **INSTALLMENT - AUTO TITLE**

		<u>New l</u>	<u>oans</u>	Average Fees & Original Terms Loans Originate		Loans Originated & R	efinanced During Quarter	Location Data	
MSA Matrice litera Statistical Association	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>3</sup>	*	*	*	*	*	*	*	23	2
Austin-Round Rock-San Marcos	1,392	\$1,390,583	\$1,313	\$89.82	173	10.22%	1.40	184	54
Beaumont-Port Arthur	755	\$573,650	\$966	\$87.10	177	10.41%	1.23	46	11
Brownsville-Harlingen	1,027	\$847,572	\$1,104	\$91.76	175	6.10%	1.14	56	16
College Station-Bryan	520	\$377,762	\$956	\$101.78	170	7.67%	1.12	13	6
Corpus Christi	867	\$728,819	\$1,049	\$95.20	172	8.97%	1.18	73	26
Dallas-Plano-Irving (Metropolitan Division)	5,711	\$4,356,489	\$1,009	\$89.65	171	12.64%	1.37	456	119
El Paso	669	\$529,467	\$984	\$86.91	169	4.91%	1.30	137	28
Fort Worth-Arlington (Metropolitan Division)	3,095	\$2,247,192	\$1,087	\$89.52	171	14.24%	1.42	290	61
Houston-Sugar Land-Baytown	8,422	\$8,103,150	\$1,179	\$82.89	174	10.68%	1.30	681	168
Killeen-Temple-Fort Hood	398	\$351,146	\$1,133	\$66.26	175	18.79%	1.43	44	11
Laredo	307	\$182,874	\$1,219	\$118.16	162	1.36%	1.00	32	5
Lubbock	516	\$450,408	\$1,043	\$78.85	178	14.70%	1.39	30	11
McAllen-Edinburg-Mission	2,086	\$2,094,481	\$1,296	\$86.05	177	6.39%	1.21	92	24
San Antonio-New Braunfels	2,972	\$2,772,935	\$1,119	\$87.87	175	9.78%	1.40	268	79
Waco	613	\$420,076	\$927	\$88.66	172	14.66%	1.29	33	10
Remainder of State (Outside Reported MSA) <sup>2</sup>	7,296	\$5,466,624	\$1,048	\$73.05	161	13.58%	1.35	539	201
Out-of-State <sup>3</sup>	*	*	*	*	*	*	*	51	2
To	als 38,170	\$15,661,561						3,048	834

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>&</sup>lt;sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



### REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>

	THE COSESSION INCOMES FOR THEE ELIVERS					
<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitari Statistical Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	31	1,178	2.63			
Austin-Round Rock-San Marcos	389	9,980	3.90			
Beaumont-Port Arthur	209	5,940	3.52			
Brownsville-Harlingen	198	5,824	3.40			
College Station-Bryan	11	2,037	0.54			
Corpus Christi	229	6,120	3.74			
Dallas-Plano-Irving (Metropolitan Division)	1,678	50,521	3.32			
El Paso	207	6,341	3.26			
Fort Worth-Arlington (Metropolitan Division)	1,285	31,761	4.05			
Houston-Sugar Land-Baytown	1,666	60,854	2.74			
Killeen-Temple-Fort Hood	214	4,896	4.37			
Laredo	123	3,099	3.97			
Lubbock	140	3,730	3.75			
McAllen-Edinburg-Mission	241	9,067	2.66			
San Antonio-New Braunfels	498	18,017	2.76			
Waco	108	4,134	2.61			
Remainder of State (Outside Reported MSA)2	1,676	51,305	3.27			
Out-of-State	28	4,321	0.65			
Totals	8,931	279,125	3.20			

<sup>&</sup>lt;sup>1</sup>Includes both single payment and installment title loans.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



### **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County	-	



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County