

MSA Metropolitan Statistical Area	No. of Consumers	No. of New Loans	No. of Times Loans Refinanced	Avg No. of Refinances per Loan	Dollar Value of New Loans	Dollar Value of Refinances	Total Fees	Total Volume	Annual Reports	No. Reporting Activity
	Unique to Location Item #5	Sum of Items #6A-6K	Unique to Location Item #8	Item #8 / (Items #6A-6K)	ltem #9	ltem #10	ltem #3	All Contracts Sum of Items #3, #9, and #10		
Amarillo, TX	*	*	*	*	*	*	*	*	*	*
Austin - Round Rock - San Marcos, TX	1,607	2,491	1,779	0.71	1,176,477	2,601,222	1,416,033	5,193,732	67	17
Beaumont - Port Arthur, TX	1,208	1,744	2,060	1.18	739,214	1,943,987	712,653	3,395,854	28	12
Brownsville - Harlingen, TX	801	1,248	1,668	1.34	488,661	1,090,259	475,268	2,054,187	34	9
College Station - Bryan, TX	*	*	*	*	*	*	*	*	*	*
Corpus Christi, TX	488	739	719	0.97	326,287	738,545	266,244	1,331,076	35	5
Dallas-Plano-Irving, TX Metropolitan Division	21,271	53,288	21,843	0.41	29,279,657	17,410,985	10,537,407	57,228,049	245	47
El Paso, TX	1,310	2,194	1,711	0.78	812,730	1,388,410	630,259	2,831,399	59	14
Fort Worth - Arlington, TX Metropolitan Division	2,666	4,013	2,864	0.71	1,802,747	3,371,654	1,694,912	6,869,313	144	28
Houston - Sugar Land - Baytown, TX	10,142	17,686	17,925	1.01	7,504,436	14,189,627	4,855,731	26,549,793	334	67
Killeen - Temple - Fort Hood, TX	1,170	1,886	1,578	0.84	809,048	2,147,044	838,739	3,794,830	25	7
Laredo, TX	636	1,037	1,244	1.20	396,155	804,300	360,739	1,561,194	21	6
Lubbock, TX	*	*	*	*	*	*	*	*	*	*
McAllen - Edinburg - Mission, TX	1,661	2,574	3,740	1.45	1,122,527	2,700,487	1,118,594	4,941,608	64	16
San Antonio - New Braunfels, TX	2,815	3,868	4,775	1.23	1,643,873	3,194,021	1,653,313	6,491,208	123	29
Waco, TX	*	*	*	*	*	*	*	*	*	*
Remainder of State	11,789	21,956	19,174	0.87	8,894,027	29,233,521	10,280,896	48,408,444	369	152
Out-of-State	65,431	181,421	108,446	0.60	94,409,353	66,034,338	35,527,144	195,970,835	48	8
Total	124,839	298,854	191,453	0.64	150,423,930	148,522,821	71,190,940	370,137,691	1,652	431

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)



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	Unique to Location Item #5	Sum of Items #6A-6K	Unique to Location Item #8	Item #8 / (Items #6A-6K)	ltem #9	ltem #10	Item #3	All Contracts Sum of Items #3, #9, and #10		
Amarillo, TX	*	*	*	*	*	*	*	*	*	*
Austin - Round Rock - San Marcos, TX	11,151	14,656	2,053	0.14	10,037,075	6,723,271	11,212,897	27,973,242	67	24
Beaumont - Port Arthur, TX	3,069	3,722	1,280	0.34	2,481,677	2,025,947	5,716,040	10,223,664	28	11
Brownsville - Harlingen, TX	2,130	2,791	919	0.33	1,631,633	1,349,496	4,055,603	7,036,732	34	7
College Station - Bryan, TX	*	*	*	*	*	*	*	*	*	*
Corpus Christi, TX	2,675	3,170	498	0.16	1,689,922	1,287,879	3,056,352	6,034,154	35	6
Dallas-Plano-Irving, TX Metropolitan Division	87,792	118,245	2,960	0.03	87,947,544	54,372,101	113,935,855	256,255,500	245	63
El Paso, TX	3,081	4,662	2,758	0.59	2,608,381	1,981,709	3,349,046	7,939,136	59	12
Fort Worth - Arlington, TX Metropolitan Division	30,548	38,423	1,791	0.05	23,808,475	5,518,582	26,145,726	55,472,783	144	33
Houston - Sugar Land - Baytown, TX	150,251	194,539	45,458	0.23	107,697,994	62,442,836	173,018,074	343,158,904	334	91
Killeen - Temple - Fort Hood, TX	1,841	2,708	475	0.18	1,964,781	2,244,371	1,853,145	6,062,296	25	7
Laredo, TX	2,191	2,921	1,188	0.41	1,940,044	1,422,512	5,373,155	8,735,710	21	6
Lubbock, TX	2,642	3,097	571	0.18	2,241,058	2,989,296	1,583,484	6,813,838	20	7
McAllen - Edinburg - Mission, TX	6,443	8,053	1,825	0.23	5,344,338	5,494,666	7,848,831	18,687,834	64	20
San Antonio - New Braunfels, TX	18,583	25,439	6,084	0.24	14,823,619	11,568,816	20,493,524	46,885,959	123	42
Waco, TX	3,146	3,867	320	0.08	2,026,647	1,391,220	2,984,364	6,402,230	17	8
Remainder of State	56,491	80,413	17,332	0.22	42,865,201	44,292,406	45,847,338	133,004,945	369	170
Out-of-State	795,045	874,632	125,740	0.14	528,710,258	136,339,569	808,239,700	1,473,289,528	48	34
Total	1,177,720	1,382,479	211,428	0.15	838,381,133	341,692,690	1,235,423,411	2,415,497,233	1,652	545

Installment PAYMENT - DEFERRED PRESENTMENT (PAYDAY)



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Amarillo, TX	*	*	*	*	*	*	*	*	*	*
Austin - Round Rock - San Marcos, TX	4,018	6,282	9,661	1.54	12,341,949	28,356,007	11,207,765	51,905,720	67	26
Beaumont - Port Arthur, TX	1,279	2,198	3,459	1.57	3,426,840	8,408,717	2,842,629	14,678,185	28	14
Brownsville - Harlingen, TX	1,263	2,170	3,418	1.58	3,305,387	7,458,053	2,851,444	13,614,885	34	13
College Station - Bryan, TX	80	114	12	0.11	114,208	23,477	47,869	185,555	9	5
Corpus Christi, TX	937	1,556	2,422	1.56	2,294,745	6,323,856	2,236,437	10,855,038	35	10
Dallas-Plano-Irving, TX Metropolitan Division	16,091	26,649	39,097	1.47	47,661,366	114,084,208	46,209,912	207,955,487	245	90
El Paso, TX	2,085	3,414	4,802	1.41	5,672,208	13,308,819	5,907,185	24,888,213	59	21
Fort Worth - Arlington, TX Metropolitan Division	5,850	10,064	14,251	1.42	16,829,698	41,484,658	15,871,922	74,186,277	144	53
Houston - Sugar Land - Baytown, TX	19,194	33,225	47,469	1.43	59,666,701	137,182,718	51,627,636	248,477,056	334	173
Killeen - Temple - Fort Hood, TX	832	1,328	1,809	1.36	1,962,861	5,159,362	2,038,021	9,160,245	25	12
Laredo, TX	1,634	2,853	4,661	1.63	4,432,164	10,582,199	3,870,282	18,884,644	21	11
Lubbock, TX	1,358	2,365	3,771	1.59	3,692,547	9,335,171	3,747,872	16,775,589	20	6
McAllen - Edinburg - Mission, TX	3,211	5,416	8,960	1.65	9,240,782	21,718,052	7,983,385	38,942,219	64	29
San Antonio - New Braunfels, TX	4,980	8,170	11,861	1.45	14,046,359	35,040,463	15,039,599	64,126,421	123	36
Waco, TX	449	676	996	1.47	991,709	2,748,444	1,020,511	4,760,664	17	7
Remainder of State	11,535	19,643	27,994	1.43	29,482,862	82,407,962	28,845,614	140,736,437	369	172
Out-of-State	*	*	*	*	*	*	*	*	*	*
Total	75,392	127,036	185,983	1.46	216,594,713	530,001,711	203,008,710	949,605,134	1,652	681

Single PAYMENT - Title



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Amarillo, TX	*	*	*	*	*	*	*	*	*	*
Austin - Round Rock - San Marcos, TX	1,659	1,952	1,290	0.66	3,815,136	3,996,698	8,350,979	16,162,814	67	24
Beaumont - Port Arthur, TX	2,224	2,743	1,862	0.68	4,043,656	6,237,678	10,314,168	20,595,502	28	13
Brownsville - Harlingen, TX	2,113	2,507	862	0.34	3,860,742	2,190,352	5,786,611	11,837,705	34	10
College Station - Bryan, TX	*	*	*	*	*	*	*	*	*	*
Corpus Christi, TX	1,619	1,907	630	0.33	3,156,392	1,017,259	4,425,749	8,599,400	35	9
Dallas-Plano-Irving, TX Metropolitan Division	8,518	10,627	5,300	0.50	18,905,165	15,041,231	31,530,920	65,477,316	245	71
El Paso, TX	3,576	4,167	1,091	0.26	6,742,240	2,116,517	8,432,558	17,291,315	59	16
Fort Worth - Arlington, TX Metropolitan Division	9,428	10,976	4,049	0.37	18,861,490	10,963,693	27,928,613	57,753,797	144	48
Houston - Sugar Land - Baytown, TX	20,991	24,964	9,582	0.38	45,248,102	25,861,465	70,485,895	141,595,462	334	123
Killeen - Temple - Fort Hood, TX	1,205	1,556	479	0.31	2,385,237	1,449,493	3,536,370	7,371,101	25	9
Laredo, TX	1,018	1,240	487	0.39	1,996,670	2,267,066	2,869,067	7,132,803	21	6
Lubbock, TX	1,124	1,327	875	0.66	1,897,513	1,808,870	4,240,826	7,947,209	20	8
McAllen - Edinburg - Mission, TX	4,883	5,872	2,291	0.39	10,217,752	7,738,878	15,315,619	33,272,250	64	24
San Antonio - New Braunfels, TX	7,831	8,940	2,363	0.26	16,999,411	5,283,860	20,114,139	42,397,410	123	50
Waco, TX	1,286	1,453	385	0.26	2,305,239	1,257,692	3,131,477	6,694,408	17	9
Remainder of State	14,868	18,195	8,592	0.47	26,086,722	30,051,747	53,090,252	109,228,721	369	142
Out-of-State	*	*	*	*	*	*	*	*	*	*
Total	84,372	101,162	41,167	0.41	171,448,507	120,886,860	276,572,253	568,907,620	1,652	570

Installment PAYMENT - Title