

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New l</u>	<u>.oans</u>	Average Fees &	Original Terms	Loans Originated & R	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	1,644	\$273,591	\$458	\$44.66	38	36.77%	1.93	73	16
Beaumont-Port Arthur	1,351	\$168,467	\$401	\$27.25	26	44.12%	1.82	33	9
Brownsville-Harlingen	880	\$107,854	\$412	\$32.58	29	42.25%	1.68	35	8
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi ²	*	*	*	*	*	*	*	*	*
Dallas-Plano-Irving (Metropolitan Division)	23,385	\$8,648,922	\$559	\$23.04	18	19.60%	1.88	254	40
El Paso	932	\$156,237	\$339	\$30.00	26	31.05%	1.87	59	13
Fort Worth-Arlington (Metropolitan Division)	2,310	\$362,363	\$423	\$36.75	29	33.71%	1.94	150	22
Houston-Sugar Land-Baytown	10,351	\$1,637,797	\$417	\$22.56	18	36.67%	1.89	359	58
Killeen-Temple-Fort Hood	1,320	\$165,643	\$394	\$27.39	21	37.27%	1.79	25	6
Laredo	703	\$89,779	\$399	\$45.59	33	33.52%	1.97	21	5
Lubbock ²	*	*	*	*	*	*	*	*	*
McAllen-Edinburg-Mission	1,837	\$220,470	\$423	\$30.52	26	44.87%	1.85	64	16
San Antonio-New Braunfels	2,396	\$368,625	\$379	\$37.70	31	30.35%	1.95	131	22
Waco ²	*	*	*	*	*	*	*	*	*
Remainder of State (Outside Reported MSA)	20,642	\$2,206,915	\$390	\$28.04	22	46.67%	1.97	375	136
Out-of-State ²	45,783	\$13,034,254	\$535	\$30.26	17	35.43%	1.80	49	6
Totals	114,943	27,676,856						1,726	371

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



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Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	5,492	\$3,502,062	\$824	\$100.41	145	9.15%	1.79	73	24
Beaumont-Port Arthur	1,536	\$631,112	\$693	\$138.54	169	9.02%	1.28	33	11
Brownsville-Harlingen	1,378	\$491,770	\$568	\$152.95	165	9.15%	1.18	35	7
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi	1,324	\$579,022	\$610	\$135.86	171	6.15%	2.40	38	6
Dallas-Plano-Irving (Metropolitan Division)	51,695	\$36,749,304	\$921	\$78.88	168	9.72%	3.54	254	60
El Paso	2,264	\$716,467	\$586	\$147.65	171	13.88%	1.33	59	12
Fort Worth-Arlington (Metropolitan Division)	11,227	\$6,571,447	\$669	\$193.86	171	3.21%	2.06	150	32
Houston-Sugar Land-Baytown	74,436	\$35,269,712	\$659	\$174.36	166	11.25%	2.23	359	89
Killeen-Temple-Fort Hood	1,421	\$806,169	\$851	\$81.17	168	11.16%	2.33	25	7
Laredo	1,459	\$578,757	\$629	\$170.70	167	13.48%	1.32	21	6
Lubbock	1,821	\$1,187,675	\$924	\$44.73	101	16.42%	1.65	20	6
McAllen-Edinburg-Mission	4,489	\$2,343,090	\$773	\$87.10	158	12.55%	2.03	64	20
San Antonio-New Braunfels	11,684	\$6,028,940	\$731	\$121.28	161	11.70%	1.90	131	40
Waco	1,500	\$844,218	\$704	\$129.35	171	6.96%	2.00	19	8
Remainder of State (Outside Reported MSA)	33,790	\$16,261,600	\$738	\$81.88	147	12.99%	2.18	375	167
Out-of-State	289,383	\$136,419,037	\$570	\$119.48	132	4.31%	1.62	49	34
1	otals 495,369	249,155,010						1,726	534

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



SINGLE PAYMENT - AUTO TITLE

		<u>New L</u>	.oans	Average Fees &	Original Terms	Loans Originated & R	efinanced During Quarter	<u>Locatio</u>	n Data
MSA Matrice Statistical Asso	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
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Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	7,737	\$3,372,454	\$1,856	\$15.72	30	26.03%	1.31	73	25
Beaumont-Port Arthur	2,340	\$874,651	\$1,397	\$16.45	30	24.42%	1.31	33	16
Brownsville-Harlingen	2,530	\$937,874	\$1,383	\$15.88	30	24.52%	1.34	35	14
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi	1,971	\$735,556	\$1,321	\$15.72	30	24.50%	1.55	38	10
Dallas-Plano-Irving (Metropolitan Division)	32,842	\$13,019,953	\$1,685	\$16.16	31	26.08%	1.40	254	83
El Paso	4,619	\$1,802,892	\$1,501	\$15.86	30	20.98%	1.74	59	20
Fort Worth-Arlington (Metropolitan Division)	12,369	\$5,244,995	\$1,542	\$16.12	30	22.64%	1.42	150	45
Houston-Sugar Land-Baytown	39,543	\$18,701,460	\$1,711	\$15.62	30	23.56%	1.37	359	147
Killeen-Temple-Fort Hood	1,662	\$530,460	\$1,248	\$16.78	30	24.38%	1.44	25	12
Laredo	3,443	\$1,218,073	\$1,502	\$16.24	30	33.18%	1.41	21	11
Lubbock	2,741	\$846,032	\$1,318	\$16.90	31	24.37%	1.39	20	6
McAllen-Edinburg-Mission	6,356	\$2,471,260	\$1,554	\$16.26	30	28.57%	1.29	64	28
San Antonio-New Braunfels	11,179	\$4,269,023	\$1,545	\$15.36	30	18.73%	1.37	131	28
Waco	922	\$322,417	\$1,061	\$15.89	30	17.62%	1.49	19	6
Remainder of State (Outside Reported MSA)	23,531	\$7,882,714	\$1,394	\$18.95	32	28.33%	1.38	375	165
Out-of-State ²	*	*	*	*	*	*	*	*	*
Totals	155,336	62,701,370						1,726	624

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Amarillo ²	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	1,228	\$1,075,874	\$2,000	\$118.33	156	19.12%	1.46	73	23
Beaumont-Port Arthur	1,655	\$951,355	\$1,477	\$115.57	164	16.75%	1.23	33	13
Brownsville-Harlingen	1,238	\$1,023,088	\$1,629	\$102.84	164	6.00%	1.19	35	10
College Station-Bryan ²	*	*	*	*	*	*	*	*	*
Corpus Christi	903	\$761,145	\$1,623	\$106.82	155	8.02%	1.61	38	7
Dallas-Plano-Irving (Metropolitan Division)	5,428	\$5,022,645	\$1,791	\$100.59	181	10.59%	1.32	254	70
El Paso	1,832	\$1,832,212	\$1,602	\$91.73	153	2.71%	1.40	59	14
Fort Worth-Arlington (Metropolitan Division)	5,068	\$4,920,394	\$1,798	\$101.03	169	7.43%	1.28	150	46
Houston-Sugar Land-Baytown	12,278	\$12,543,616	\$1,912	\$105.15	157	7.92%	1.36	359	121
Killeen-Temple-Fort Hood	710	\$495,261	\$1,349	\$108.60	157	5.83%	1.42	25	9
Laredo	713	\$530,926	\$1,691	\$74.79	174	6.95%	1.29	21	6
Lubbock	760	\$573,529	\$1,602	\$126.76	152	19.69%	1.38	20	7
McAllen-Edinburg-Mission	2,971	\$2,642,285	\$1,753	\$94.60	168	7.41%	1.26	64	24
San Antonio-New Braunfels	3,859	\$4,584,438	\$1,929	\$91.76	153	4.96%	1.36	131	47
Waco	674	\$650,420	\$1,602	\$85.73	160	6.63%	1.32	19	9
Remainder of State (Outside Reported MSA)	10,302	\$7,016,082	\$1,411	\$103.82	167	15.54%	1.30	375	139
Out-of-State ²	*	*	*	*	*	*	*	*	*
Totals	50,838	45,769,573						1,726	553

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

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MSA Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts	
ivieti opolitari Statisticai Area	All Title Loans Item #8	Item #2 + Item #10E		
Amarillo	84	1,386	6.06%	
Austin-Round Rock-San Marcos	430	8,195	5.25%	
Beaumont-Port Arthur	184	5,065	3.63%	
Brownsville-Harlingen	133	4,036	3.30%	
College Station-Bryan	22	1,589	1.38%	
Corpus Christi	148	3,132	4.73%	
Dallas-Plano-Irving (Metropolitan Division)	1,806	33,375	5.41%	
El Paso	304	7,549	4.03%	
Fort Worth-Arlington (Metropolitan Division)	977	18,450	5.30%	
Houston-Sugar Land-Baytown	2,371	51,716	4.58%	
Killeen-Temple-Fort Hood	169	2,554	6.62%	
Laredo	134	3,334	4.02%	
Lubbock	162	3,081	5.26%	
McAllen-Edinburg-Mission	334	9,935	3.36%	
San Antonio-New Braunfels	913	16,442	5.55%	
Waco	149	1,983	7.51%	
Remainder of State (Outside Reported MSA)	1,394	36,255	3.84%	
Out-of-State	17	3,936	0.43%	
Total	9,731	212,013	4.59%	

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	<u> </u>	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		

El Paso County



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County