

#### **SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

					Location Data				
		New I	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	Locatio	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	1,226	\$170,205	\$474	\$31.43	23	43.05%	1.95	72	14
Beaumont-Port Arthur	988	\$104,445	\$433	\$30.32	30	42.27%	1.66	32	9
Brownsville-Harlingen	472	\$55,677	\$395	\$35.95	31	41.38%	1.50	34	6
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	*	*
Corpus Christi <sup>2</sup>	*	*	*	*	*	*	*	*	*
Dallas-Plano-Irving (Metropolitan Division)	24,357	\$9,386,116	\$580	\$23.72	18	19.69%	1.92	240	36
El Paso	503	\$105,097	\$349	\$40.57	39	17.73%	1.00	61	13
Fort Worth-Arlington (Metropolitan Division)	1,787	\$232,236	\$429	\$27.80	20	44.27%	2.05	151	20
Houston-Sugar Land-Baytown	7,348	\$1,194,655	\$455	\$21.70	19	38.18%	1.75	344	57
Killeen-Temple-Fort Hood	1,239	\$144,234	\$423	\$30.62	23	45.85%	1.88	25	6
aredo	507	\$64,658	\$385	\$52.25	38	31.65%	1.82	22	5
.ubbock <sup>2</sup>	*	*	*	*	*	*	*	*	*
McAllen-Edinburg-Mission	1,347	\$157,118	\$448	\$33.87	30	45.13%	1.47	62	15
San Antonio-New Braunfels	962	\$121,241	\$449	\$27.37	23	39.11%	1.38	126	19
Vaco <sup>2</sup>	*	*	*	*	*	*	*	*	*
Remainder of State (Outside Reported MSA)	18,252	\$1,861,733	\$386	\$29.82	22	47.67%	1.99	371	118
То	tals 99,959	25,751,007						1,687	339

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

		Marrie		A	Original Tanasa	Lanca Outstants I O. F	· C	1	Data
		New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quart		Refinanced During Quarter	er Location Data				
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	7,250	\$4,521,354	\$864	\$83.89	80	16.25%	1.89	72	23
Beaumont-Port Arthur	1,808	\$749,769	\$676	\$125.70	169	8.43%	1.09	32	12
Brownsville-Harlingen	1,692	\$632,238	\$623	\$144.84	166	9.66%	1.13	34	7
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	*	*
Corpus Christi	1,629	\$731,969	\$675	\$119.45	151	8.21%	1.28	39	5
Dallas-Plano-Irving (Metropolitan Division)	51,117	\$35,732,977	\$867	\$92.81	92	12.00%	2.05	240	60
El Paso	3,039	\$1,300,068	\$689	\$127.61	171	7.65%	1.21	61	12
Fort Worth-Arlington (Metropolitan Division)	12,298	\$6,894,972	\$659	\$188.13	139	5.35%	1.81	151	31
Houston-Sugar Land-Baytown	75,825	\$38,914,213	\$724	\$181.04	134	14.22%	1.88	344	89
Killeen-Temple-Fort Hood	1,741	\$892,691	\$791	\$95.76	99	17.39%	1.63	25	7
Laredo	1,596	\$590,968	\$657	\$154.65	168	13.69%	1.24	22	5
Lubbock	2,735	\$1,407,989	\$859	\$43.84	54	26.23%	2.11	20	6
McAllen-Edinburg-Mission	5,645	\$2,949,989	\$828	\$77.69	84	19.94%	1.87	62	19
San Antonio-New Braunfels	12,782	\$6,631,642	\$753	\$109.54	112	14.73%	1.75	126	38
Waco	1,750	\$875,702	\$728	\$99.91	96	12.59%	2.19	18	8
Remainder of State (Outside Reported MSA)	37,550	\$17,285,783	\$741	\$79.71	98	18.50%	1.86	371	167
Out-of-State	283,775	\$134,590,071	\$576	\$114.78	130	4.56%	1.64	48	32
Tot	als 503,008	255,076,263	_	_				1,687	525

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **SINGLE PAYMENT - AUTO TITLE**

		<u>New L</u>	.oans	Average Fees & Original Terms Loans Originated & Refinanced During Quarter		Location Data			
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	9,397	\$2,674,024	\$1,721	\$16.94	30	32.28%	1.41	72	22
Beaumont-Port Arthur	2,272	\$667,973	\$1,285	\$16.67	30	31.23%	1.64	32	13
Brownsville-Harlingen	2,339	\$690,573	\$1,229	\$16.72	30	31.71%	1.43	34	14
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	*	*
Corpus Christi	1,930	\$532,100	\$1,209	\$16.42	30	24.06%	1.39	39	9
Dallas-Plano-Irving (Metropolitan Division)	36,857	\$11,541,309	\$1,716	\$17.76	31	31.10%	1.42	240	90
El Paso	4,482	\$1,494,414	\$1,552	\$16.00	30	32.80%	1.98	61	20
Fort Worth-Arlington (Metropolitan Division)	12,693	\$4,337,357	\$1,558	\$17.05	30	28.06%	1.38	151	52
Houston-Sugar Land-Baytown	41,865	\$15,268,446	\$1,675	\$16.22	30	31.44%	1.48	344	141
Killeen-Temple-Fort Hood	1,555	\$441,636	\$1,351	\$16.42	29	36.44%	1.34	25	10
Laredo	3,351	\$1,087,465	\$1,392	\$17.00	30	36.09%	1.40	22	11
Lubbock	2,536	\$756,208	\$1,313	\$16.87	31	33.58%	1.64	20	6
McAllen-Edinburg-Mission	5,709	\$1,866,276	\$1,546	\$16.61	30	32.20%	1.44	62	27
San Antonio-New Braunfels	11,366	\$3,248,639	\$1,457	\$16.01	30	24.61%	1.40	126	29
Waco	1,259	\$373,557	\$1,368	\$17.17	31	24.75%	1.52	18	6
Remainder of State (Outside Reported MSA)	20,980	\$6,068,225	\$1,405	\$18.89	31	36.98%	1.47	371	147
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	*	*
Totals	160,065	51,412,582						1,687	604

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

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#### **INSTALLMENT - AUTO TITLE**

		New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarter				<u>Locatio</u>	n Data		
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	*	*
Austin-Round Rock-San Marcos	1,311	\$1,246,213	\$2,043	\$123.16	151	16.72%	1.37	72	23
Beaumont-Port Arthur	1,499	\$855,951	\$1,419	\$121.31	163	17.22%	1.32	32	14
Brownsville-Harlingen	1,240	\$1,135,089	\$1,544	\$104.31	165	6.06%	1.09	34	10
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	*	*
Corpus Christi	770	\$673,605	\$1,549	\$107.79	154	8.31%	1.51	39	7
Dallas-Plano-Irving (Metropolitan Division)	5,598	\$4,980,090	\$1,734	\$105.11	147	11.61%	1.34	240	69
El Paso	1,713	\$1,837,552	\$1,654	\$101.49	153	4.85%	1.67	61	16
Fort Worth-Arlington (Metropolitan Division)	5,223	\$5,210,824	\$1,776	\$106.70	151	7.76%	1.38	151	45
Houston-Sugar Land-Baytown	11,644	\$11,519,258	\$1,774	\$111.78	153	8.78%	1.43	344	119
Killeen-Temple-Fort Hood	629	\$450,339	\$1,283	\$116.00	145	11.35%	1.30	25	9
Laredo	730	\$498,084	\$1,496	\$80.00	175	5.56%	1.39	22	6
Lubbock	833	\$605,828	\$1,511	\$129.23	147	22.64%	1.64	20	7
McAllen-Edinburg-Mission	3,182	\$3,027,396	\$1,727	\$97.00	166	6.85%	1.30	62	24
San Antonio-New Braunfels	3,323	\$3,519,977	\$1,700	\$97.81	148	5.22%	1.42	126	45
Waco	545	\$465,632	\$1,446	\$91.04	141	4.78%	1.60	18	9
Remainder of State (Outside Reported MSA)	9,933	\$7,548,403	\$1,494	\$109.31	142	15.08%	1.35	371	141
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	*	*
	<b>Totals</b> 49,099	44,772,544	_					1,687	551

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>

	NEI GGGEGGIGIT I I GGREG I GRETITE ELITIFICI					
<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
ivieti opolitari Statisticai Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	116	1,251	9.27%			
Austin-Round Rock-San Marcos	436	8,587	5.08%			
Beaumont-Port Arthur	253	4,840	5.23%			
Brownsville-Harlingen	170	3,886	4.37%			
College Station-Bryan	19	679	2.80%			
Corpus Christi	170	2,815	6.04%			
Dallas-Plano-Irving (Metropolitan Division)	2,054	34,151	6.01%			
El Paso	318	7,165	4.44%			
Fort Worth-Arlington (Metropolitan Division)	1,142	17,706	6.45%			
Houston-Sugar Land-Baytown	2,686	50,327	5.34%			
Killeen-Temple-Fort Hood	135	2,177	6.20%			
Laredo	173	3,291	5.26%			
Lubbock	211	2,933	7.19%			
McAllen-Edinburg-Mission	325	9,710	3.35%			
San Antonio-New Braunfels	1,083	14,950	7.24%			
Waco	145	1,882	7.70%			
Remainder of State (Outside Reported MSA)	1,423	33,473	4.25%			
Out-of-State	22	930	2.37%			
Total	s 10,881	200,753	5.42%			

<sup>&</sup>lt;sup>1</sup>Includes both single payment and installment title loans.



### **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		

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Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County