

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

						LIGHT (17			- ·
		<u>New l</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	Locatio	on Data
MSA Metropolitan Statistical Area	No. of Transactions	Advanced	Average Amount Advanced Consumer Proceeds Item #6	Fee per Transaction \$ per \$100 loaned Item #10B	Original Term per Transaction Item #10D (Expressed in Days)	% of Consumers Who Refinanced Item #4 / Item #1	Avg No. of Refinances per Consumer Item #3 / Item #4	No. Filed Quarterly Reports	No. Reporting
	All Loans & Refinances Item# 10F								Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	2,416	\$143,564	\$430	\$27.83	23	18.44%	1.66	90	24
Beaumont-Port Arthur	1,749	\$73,193	\$509	\$26.28	22	22.99%	1.40	37	15
Brownsville-Harlingen	1,330	\$51,323	\$433	\$26.77	21	19.05%	1.48	35	9
College Station-Bryan ²	*	*	*	*	*	*	*	9	4
Corpus Christi	1,067	\$39,330	\$468	\$25.01	17	18.64%	1.03	40	6
Dallas-Plano-Irving (Metropolitan Division)	15,830	\$1,248,336	\$515	\$23.20	18	26.12%	1.78	263	53
El Paso	1,546	\$65,256	\$384	\$26.88	21	15.97%	1.13	60	13
Fort Worth-Arlington (Metropolitan Division)	3,759	\$145,328	\$460	\$29.56	21	28.96%	3.74	156	29
Houston-Sugar Land-Baytown	15,316	\$728,578	\$416	\$23.58	17	19.40%	1.49	391	90
Killeen-Temple-Fort Hood	1,568	\$66,138	\$455	\$28.48	21	19.18%	1.36	27	7
Laredo	794	\$26,103	\$420	\$32.45	24	27.78%	1.74	21	6
Lubbock ²	*	*	*	*	*	*	*	20	4
McAllen-Edinburg-Mission	2,728	\$94,710	\$410	\$26.15	20	24.89%	1.49	69	16
San Antonio-New Braunfels	3,850	\$147,091	\$502	\$27.59	21	21.29%	1.30	150	31
Waco ²	*	*	*	*	*	*	*	19	4
Remainder of State (Outside Reported MSA)	122,512	\$11,476,826	\$483	\$23.19	23	32.77%	1.96	437	176
Out-of-State	30,460	\$3,693,156	\$506	\$24.58	18	13.74%	1.79	21	6
Tota	ls 206,913	18,099,110						1.858	495

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New I</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & Refinanced During Quarter		Location Data			
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting		
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity		
Amarillo ²	*	*	*	*	*	*	*	13	2		
Austin-Round Rock-San Marcos	3,342	\$1,470,340	\$565	\$155.35	168	8.28%	1.33	90	37		
Beaumont-Port Arthur	1,038	\$419,701	\$573	\$179.25	181	5.94%	1.39	37	13		
Brownsville-Harlingen	718	\$260,026	\$494	\$163.21	163	5.56%	1.29	35	9		
College Station-Bryan ²	*	*	*	*	*	*	*	9	4		
Corpus Christi	596	\$273,332	\$467	\$161.38	169	3.19%	1.07	40	8		
Dallas-Plano-Irving (Metropolitan Division)	17,643	\$9,036,601	\$708	\$135.36	165	2.71%	1.30	263	68		
El Paso	979	\$316,023	\$408	\$185.45	160	8.74%	2.00	60	12		
Fort Worth-Arlington (Metropolitan Division)	8,486	\$4,310,113	\$612	\$121.04	158	1.89%	1.18	156	36		
Houston-Sugar Land-Baytown	34,430	\$14,174,474	\$517	\$178.20	163	8.94%	1.73	391	103		
Killeen-Temple-Fort Hood	644	\$230,087	\$662	\$91.37	168	11.08%	1.20	27	7		
Laredo	710	\$244,502	\$549	\$205.00	169	11.23%	1.29	21	6		
Lubbock	682	\$270,560	\$649	\$56.99	169	10.30%	1.22	20	7		
McAllen-Edinburg-Mission	2,328	\$997,968	\$535	\$138.16	164	6.13%	1.20	69	22		
San Antonio-New Braunfels	5,614	\$2,328,038	\$490	\$152.83	165	7.06%	1.30	150	61		
Waco	812	\$363,150	\$388	\$154.80	167	7.19%	1.24	19	8		
Remainder of State (Outside Reported MSA)	117,072	\$57,143,100	\$457	\$64.11	105	2.52%	1.25	437	207		
Out-of-State	78,915	\$33,560,559	\$668	\$191.02	169	7.30%	1.66	21	12		
Tota	ls 274,251	125,504,470		•				1.858	622		

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



SINGLE PAYMENT - AUTO TITLE

		<u>New L</u>	<u>.oans</u>	Average Fees & Original Terms Loans Originated & Refinanced Do		efinanced During Quarter	uring Quarter Location Data		
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	3
Austin-Round Rock-San Marcos	7,419	\$2,494,247	\$2,155	\$14.96	30	33.43%	1.33	90	29
Beaumont-Port Arthur	1,704	\$686,822	\$1,497	\$15.54	30	28.40%	1.30	37	16
Brownsville-Harlingen	2,272	\$642,167	\$1,860	\$14.71	30	32.03%	1.43	35	13
College Station-Bryan ²	*	*	*	*	*	*	*	9	3
Corpus Christi	1,501	\$489,068	\$1,452	\$14.94	30	32.22%	1.38	40	10
Dallas-Plano-Irving (Metropolitan Division)	25,137	\$8,871,267	\$1,966	\$14.36	31	29.46%	1.29	263	93
El Paso	3,858	\$1,146,120	\$1,893	\$15.45	32	25.33%	1.33	60	18
Fort Worth-Arlington (Metropolitan Division)	7,790	\$3,113,024	\$1,591	\$15.66	31	25.52%	1.34	156	47
Houston-Sugar Land-Baytown	31,405	\$10,423,526	\$1,869	\$14.50	30	28.51%	1.36	391	154
Killeen-Temple-Fort Hood	1,423	\$418,897	\$1,641	\$15.22	30	32.50%	1.35	27	12
Laredo	2,691	\$769,750	\$1,588	\$15.01	30	31.23%	1.35	21	11
Lubbock	2,657	\$827,163	\$1,900	\$17.05	34	32.26%	1.32	20	6
McAllen-Edinburg-Mission	4,778	\$1,726,622	\$1,825	\$14.88	30	33.99%	1.36	69	27
San Antonio-New Braunfels	9,859	\$2,621,829	\$2,278	\$14.12	31	24.05%	1.36	150	30
Waco	79	\$72,297	\$1,453	\$18.64	34	15.15%	1.00	19	7
Remainder of State (Outside Reported MSA)	21,933	\$7,240,332	\$1,498	\$17.75	32	32.18%	1.38	437	177
Out-of-State ²	*	*	*	*	*	*	*	21	0
Totals	125,414	41,891,859						1,858	656

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

		<u>New L</u>	.oans	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	3
Austin-Round Rock-San Marcos	883	\$293,381	\$1,647	\$130.04	157	54.05%	1.85	90	25
Beaumont-Port Arthur	1,403	\$469,003	\$1,238	\$121.64	170	67.24%	1.49	37	14
Brownsville-Harlingen	863	\$348,199	\$1,551	\$100.90	165	76.00%	1.32	35	12
College Station-Bryan	411	\$205,062	\$920	\$125.40	172	71.43%	1.40	9	6
Corpus Christi	708	\$308,608	\$1,698	\$105.25	156	68.75%	1.45	40	12
Dallas-Plano-Irving (Metropolitan Division)	4,827	\$2,118,636	\$1,581	\$104.76	166	75.45%	1.33	263	90
El Paso	1,180	\$611,125	\$1,873	\$89.87	153	88.46%	1.13	60	20
Fort Worth-Arlington (Metropolitan Division)	4,139	\$1,858,755	\$1,704	\$102.81	160	75.88%	1.32	156	54
Houston-Sugar Land-Baytown	9,406	\$4,013,937	\$1,798	\$108.17	157	75.32%	1.33	391	128
Killeen-Temple-Fort Hood	647	\$236,532	\$1,389	\$113.07	155	68.97%	1.45	27	11
Laredo	428	\$170,547	\$1,410	\$80.98	174	100.00%	1.00	21	7
Lubbock	535	\$169,531	\$1,116	\$136.39	153	80.00%	1.25	20	7
McAllen-Edinburg-Mission	2,080	\$957,294	\$1,545	\$97.78	168	76.47%	1.31	69	25
San Antonio-New Braunfels	3,127	\$1,486,192	\$1,976	\$96.64	154	72.50%	1.38	150	52
Waco	525	\$233,486	\$1,459	\$86.37	159	35.29%	2.83	19	10
Remainder of State (Outside Reported MSA)	8,202	\$3,272,871	\$1,247	\$118.86	169	77.69%	1.29	437	153
Out-of-State ²	*	*	*	*	*	*	*	21	1
Totals	39,734	16,914,571						1,858	630

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



REPOSSESSION FIGURES FOR TITLE LENDERS¹

	KEI OSSESSION I K	JONES I ON II	TEE ELIVEENS
MSA	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	105	1,174	8.94%
Austin-Round Rock-San Marcos	521	7,617	6.84%
Beaumont-Port Arthur	163	3,668	4.44%
Brownsville-Harlingen	205	3,438	5.96%
College Station-Bryan	15	1,583	0.95%
Corpus Christi	199	2,906	6.85%
Dallas-Plano-Irving (Metropolitan Division)	1,958	30,030	6.52%
El Paso	371	6,271	5.92%
Fort Worth-Arlington (Metropolitan Division)	1,154	15,282	7.55%
Houston-Sugar Land-Baytown	2,598	41,220	6.30%
Killeen-Temple-Fort Hood	157	2,298	6.83%
Laredo	94	2,545	3.69%
Lubbock	196	2,516	7.79%
McAllen-Edinburg-Mission	316	7,581	4.17%
San Antonio-New Braunfels	1,082	15,177	7.13%
Waco	151	1,434	10.53%
Remainder of State (Outside Reported MSA)	1,561	31,333	4.98%
Out-of-State	0	3,360	0.00%
Totals	10,846	179,433	6.04%

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		

El Paso County



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County