

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		New Loans					<u>Location Data</u>		
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	1,890	\$283,430	\$456	\$31.71	25	20.95%	1.84	90	23
Beaumont-Port Arthur	1,442	\$168,520	\$431	\$25.47	22	19.83%	1.34	38	13
Brownsville-Harlingen	799	\$100,469	\$247	\$26.47	23	17.91%	1.01	34	8
College Station-Bryan ²	*	*	*	*	*	*	*	8	3
Corpus Christi	713	\$91,696	\$437	\$25.03	17	13.77%	1.00	40	6
Dallas-Plano-Irving (Metropolitan Division)	16,655	\$4,805,115	\$528	\$23.32	18	26.43%	1.75	260	53
El Paso	1,106	\$138,403	\$375	\$30.19	26	10.16%	1.29	61	14
Fort Worth-Arlington (Metropolitan Division)	3,199	\$439,556	\$445	\$33.30	24	26.99%	2.88	155	30
Houston-Sugar Land-Baytown	11,685	\$1,669,367	\$433	\$23.40	18	21.50%	1.60	373	83
Killeen-Temple-Fort Hood	1,288	\$171,714	\$453	\$30.18	23	25.46%	1.60	27	7
Laredo	789	\$93,461	\$362	\$37.32	27	27.88%	1.65	22	7
Lubbock ²	*	*	*	*	*	*	*	21	4
McAllen-Edinburg-Mission	2,367	\$275,653	\$429	\$28.35	21	23.68%	1.49	70	19
San Antonio-New Braunfels	2,703	\$382,798	\$466	\$28.71	23	18.27%	1.24	151	30
Waco ²	*	*	*	*	*	*	*	19	4
Remainder of State (Outside Reported MSA)	44,719	\$9,155,978	\$486	\$27.35	18	48.70%	1.91	409	174
Out-of-State	102,414	\$37,682,740	\$515	\$21.92	24	17.27%	1.87	43	8
Totals	193,295	55,676,597	-			•		1,834	488

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarter					Location Data		
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No.
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	3,953	\$1,836,160	\$573	\$145.19	165	8.18%	1.35	90	37
Beaumont-Port Arthur	1,945	\$947,443	\$605	\$168.31	170	4.21%	1.26	38	15
Brownsville-Harlingen	779	\$268,420	\$464	\$157.68	165	5.19%	1.32	34	7
College Station-Bryan ²	*	*	*	*	*	*	*	8	3
Corpus Christi	702	\$250,771	\$431	\$155.77	169	3.79%	1.19	40	8
Dallas-Plano-Irving (Metropolitan Division)	21,129	\$13,658,397	\$697	\$136.00	166	3.05%	1.30	260	66
El Paso	1,225	\$345,774	\$450	\$166.54	157	5.72%	1.59	61	12
Fort Worth-Arlington (Metropolitan Division)	10,872	\$6,141,510	\$604	\$139.11	162	3.00%	1.17	155	37
Houston-Sugar Land-Baytown	45,318	\$18,058,241	\$509	\$171.77	165	8.41%	1.73	373	103
Killeen-Temple-Fort Hood	905	\$439,441	\$640	\$105.87	167	10.84%	1.16	27	7
Laredo	947	\$313,574	\$532	\$208.42	168	15.35%	1.53	22	8
Lubbock	1,025	\$493,152	\$648	\$54.77	169	11.00%	1.16	21	7
McAllen-Edinburg-Mission	2,751	\$1,138,540	\$534	\$135.27	164	6.72%	1.36	70	25
San Antonio-New Braunfels	7,267	\$2,826,148	\$500	\$149.88	166	6.70%	1.34	151	58
Waco	1,176	\$400,227	\$416	\$159.57	167	5.40%	1.40	19	8
Remainder of State (Outside Reported MSA)	85,646	\$29,239,135	\$369	\$44.06	80	2.11%	1.29	409	192
Out-of-State	135,364	\$74,041,722	\$692	\$161.86	164	7.78%	1.58	43	29
Totals	321,456	150,569,724	-	-		•		1,834	624

¹Does not include additional cash advanced on refinances.

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SINGLE PAYMENT - AUTO TITLE

		<u>New l</u>	<u>.oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA Material Statistical Access	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	3
Austin-Round Rock-San Marcos	9,011	\$3,821,343	\$2,087	\$14.55	30	35.29%	1.42	90	25
Beaumont-Port Arthur	1,987	\$827,055	\$1,584	\$15.26	30	28.95%	1.46	38	12
Brownsville-Harlingen	2,650	\$798,385	\$1,626	\$14.59	30	34.88%	1.48	34	11
College Station-Bryan ²	*	*	*	*	*	*	*	8	3
Corpus Christi	1,685	\$465,938	\$1,434	\$14.68	30	28.00%	1.44	40	10
Dallas-Plano-Irving (Metropolitan Division)	35,196	\$13,218,820	\$1,832	\$14.36	30	30.73%	1.52	260	84
El Paso	4,586	\$1,322,289	\$1,744	\$14.49	31	21.66%	1.46	61	16
Fort Worth-Arlington (Metropolitan Division)	9,804	\$3,570,445	\$1,647	\$15.40	31	26.55%	1.53	155	47
Houston-Sugar Land-Baytown	36,944	\$12,035,534	\$1,821	\$14.29	30	26.96%	1.51	373	133
Killeen-Temple-Fort Hood	1,593	\$462,084	\$1,582	\$14.93	30	27.27%	1.49	27	10
Laredo	3,087	\$1,030,895	\$1,613	\$14.97	30	31.69%	1.45	22	13
Lubbock ²	*	*	*	*	*	*	*	21	4
McAllen-Edinburg-Mission	5,464	\$2,109,593	\$1,894	\$14.92	30	32.54%	1.42	70	26
San Antonio-New Braunfels	11,902	\$3,682,771	\$2,012	\$14.01	31	25.70%	1.54	151	24
Waco	254	\$234,149	\$2,129	\$19.86	37	30.39%	1.55	19	6
Remainder of State (Outside Reported MSA)	24,097	\$8,120,188	\$1,472	\$18.24	33	31.33%	1.43	409	151
Out-of-State ²	0	\$0	\$0	\$0.00	0	#DIV/0!	#DIV/0!	43	0
Totals	152,597	53,341,641						1,834	573

¹Does not include additional cash advanced on refinances.

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INSTALLMENT - AUTO TITLE

		<u>New l</u>	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA Metropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	1,024	\$719,104	\$1,594	\$127.17	158	21.73%	1.49	90	21
Beaumont-Port Arthur	1,541	\$770,925	\$1,302	\$116.43	166	23.70%	1.61	38	14
Brownsville-Harlingen	1,006	\$741,112	\$1,459	\$96.69	164	5.06%	1.20	34	11
College Station-Bryan	351	\$197,690	\$955	\$138.72	155	11.24%	1.00	8	5
Corpus Christi	943	\$832,055	\$1,579	\$98.45	155	3.10%	1.06	40	9
Dallas-Plano-Irving (Metropolitan Division)	4,783	\$3,610,531	\$1,542	\$106.20	171	11.12%	1.39	260	72
El Paso	1,655	\$2,005,521	\$1,932	\$86.87	153	3.94%	1.36	61	17
Fort Worth-Arlington (Metropolitan Division)	5,778	\$4,741,730	\$1,637	\$97.57	158	7.68%	1.27	155	53
Houston-Sugar Land-Baytown	10,578	\$8,627,247	\$1,689	\$103.96	156	9.50%	1.38	373	125
Killeen-Temple-Fort Hood	948	\$677,784	\$1,375	\$109.25	156	11.88%	1.35	27	10
Laredo	575	\$403,682	\$1,359	\$76.88	175	8.48%	1.29	22	6
Lubbock	514	\$244,319	\$1,027	\$133.33	153	25.66%	1.41	21	8
McAllen-Edinburg-Mission	2,378	\$1,748,517	\$1,487	\$93.74	169	8.50%	1.35	70	26
San Antonio-New Braunfels	4,290	\$4,794,444	\$1,951	\$93.04	152	6.09%	1.44	151	57
Waco	805	\$744,865	\$1,602	\$87.61	158	3.54%	1.25	19	10
Remainder of State (Outside Reported MSA)	9,243	\$6,048,585	\$1,282	\$111.85	164	14.62%	1.38	409	152
Out-of-State ²	*	*	*	*	*	*	*	43	2
Tot	als 47,035	37,412,326	-	-		-		1,834	600

¹Does not include additional cash advanced on refinances.

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

	REPOSSESSION FIGURES FOR TITLE LENDERS					
MSA	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitan Statistical Area	All Title Loans Item#8	Item #2 + Item #10E				
Amarillo	135	1,081	12.49%			
Austin-Round Rock-San Marcos	650	7,366	8.82%			
Beaumont-Port Arthur	196	3,408	5.75%			
Brownsville-Harlingen	189	3,143	6.01%			
College Station-Bryan	5	655	0.76%			
Corpus Christi	199	2,638	7.54%			
Dallas-Plano-Irving (Metropolitan Division)	2,351	29,691	7.92%			
El Paso	397	5,886	6.74%			
Fort Worth-Arlington (Metropolitan Division)	1,407	14,114	9.97%			
Houston-Sugar Land-Baytown	3,029	37,857	8.00%			
Killeen-Temple-Fort Hood	171	2,177	7.85%			
Laredo	160	2,487	6.43%			
Lubbock	215	2,472	8.70%			
McAllen-Edinburg-Mission	322	7,105	4.53%			
San Antonio-New Braunfels	1,358	14,225	9.55%			
Waco	161	1,402	11.48%			
Remainder of State (Outside Reported MSA)	1,668	29,059	5.74%			
Out-of-State	14	3,664	0.38%			
Totals	12,627	168,430	7.50%			

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County