

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		<u>New l</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & R	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA Matropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	2,039	\$285,311	\$459	\$33.38	26	25.82%	1.82	91	18
Beaumont-Port Arthur	1,545	\$184,959	\$421	\$26.96	23	22.40%	1.48	39	13
Brownsville-Harlingen	1,073	\$128,351	\$407	\$29.83	24	22.14%	1.48	34	8
College Station-Bryan ²	*	*	*	*	*	*	*	9	4
Corpus Christi	601	\$83,179	\$492	\$24.70	17	12.95%	1.00	40	6
Dallas-Plano-Irving (Metropolitan Division)	21,899	\$6,549,216	\$533	\$23.02	18	26.08%	1.83	264	50
El Paso	1,327	\$154,034	\$336	\$29.88	24	16.89%	1.11	60	13
Fort Worth-Arlington (Metropolitan Division)	3,513	\$472,645	\$427	\$35.20	25	26.04%	3.08	157	30
Houston-Sugar Land-Baytown	12,671	\$1,825,409	\$433	\$23.90	18	22.27%	1.62	379	80
Killeen-Temple-Fort Hood	1,332	\$165,661	\$435	\$31.28	25	24.32%	1.66	26	7
Laredo	715	\$83,475	\$338	\$49.10	36	24.88%	1.87	21	6
Lubbock ²	*	*	*	*	*	*	*	20	4
McAllen-Edinburg-Mission	2,239	\$270,509	\$428	\$28.99	23	18.15%	1.53	66	16
San Antonio-New Braunfels	2,864	\$395,196	\$432	\$30.25	24	13.58%	1.40	151	30
Waco ²	*	*	*	*	*	*	*	19	4
Remainder of State (Outside Reported MSA)	59,835	\$12,669,787	\$483	\$27.20	18	34.89%	1.78	408	168
Out-of-State	74,488	\$25,742,752	\$501	\$22.65	23	18.19%	1.98	40	7
Tot	als 187,798	49,250,229						1,837	466

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New I</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & R	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	4,400	\$2,091,883	\$585	\$129.87	153	7.63%	1.33	91	36
Beaumont-Port Arthur	2,549	\$1,126,868	\$584	\$165.22	168	6.41%	1.26	39	15
Brownsville-Harlingen	898	\$291,494	\$507	\$162.19	164	6.86%	1.19	34	7
College Station-Bryan ²	*	*	*	*	*	*	*	9	4
Corpus Christi	810	\$292,401	\$452	\$160.78	170	4.50%	1.14	40	8
Dallas-Plano-Irving (Metropolitan Division)	24,489	\$16,138,977	\$714	\$138.69	166	2.86%	1.30	264	64
El Paso	1,453	\$448,364	\$466	\$165.29	162	7.18%	1.33	60	12
Fort Worth-Arlington (Metropolitan Division)	26,722	\$16,801,446	\$659	\$139.58	163	2.31%	1.10	157	37
Houston-Sugar Land-Baytown	54,669	\$22,488,731	\$530	\$178.90	169	8.55%	1.74	379	101
Killeen-Temple-Fort Hood	971	\$454,105	\$645	\$102.58	167	10.31%	1.11	26	7
Laredo	1,107	\$370,966	\$528	\$204.35	169	13.83%	1.53	21	6
Lubbock	1,090	\$509,442	\$659	\$56.18	169	10.84%	1.13	20	7
McAllen-Edinburg-Mission	2,940	\$1,216,317	\$554	\$135.78	165	7.26%	1.32	66	23
San Antonio-New Braunfels	7,937	\$3,033,051	\$492	\$155.05	165	6.27%	1.35	151	55
Waco	1,268	\$442,156	\$421	\$160.09	168	6.05%	1.24	19	8
Remainder of State (Outside Reported MSA)	92,257	\$28,799,895	\$340	\$49.04	82	1.88%	1.33	408	185
Out-of-State	160,974	\$89,272,955	\$700	\$150.52	164	7.05%	1.65	40	27
Tota	lls 384,878	183,899,756	•					1,837	604

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



SINGLE PAYMENT - AUTO TITLE

		<u>New L</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & R	definanced During Quarter	<u>Locatio</u>	n Data
MSA Metropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	3
Austin-Round Rock-San Marcos	7,022	\$3,426,500	\$2,032	\$14.67	30	33.72%	1.31	91	26
Beaumont-Port Arthur	1,649	\$815,296	\$1,637	\$15.21	30	35.32%	1.32	39	11
Brownsville-Harlingen	2,025	\$794,270	\$1,669	\$14.76	30	32.42%	1.41	34	13
College Station-Bryan ²	*	*	*	*	*	*	*	9	4
Corpus Christi	1,322	\$555,645	\$1,552	\$14.85	30	26.81%	1.28	40	10
Dallas-Plano-Irving (Metropolitan Division)	29,089	\$14,504,903	\$1,962	\$14.93	31	31.33%	1.36	264	85
El Paso	3,602	\$1,517,415	\$1,830	\$14.96	31	28.19%	1.35	60	19
Fort Worth-Arlington (Metropolitan Division)	8,111	\$3,887,321	\$1,757	\$15.47	31	25.44%	1.38	157	48
Houston-Sugar Land-Baytown	28,558	\$14,429,924	\$1,991	\$14.40	30	27.84%	1.35	379	140
Killeen-Temple-Fort Hood	1,266	\$575,214	\$1,856	\$15.40	30	31.23%	1.41	26	10
Laredo	2,548	\$1,084,508	\$1,641	\$15.04	30	38.84%	1.34	21	11
Lubbock ²	*	*	*	*	*	*	*	20	4
McAllen-Edinburg-Mission	4,394	\$2,417,342	\$2,052	\$14.95	30	34.30%	1.33	66	23
San Antonio-New Braunfels	8,695	\$3,598,895	\$2,026	\$14.11	31	27.46%	1.43	151	25
Waco	431	\$315,635	\$1,948	\$15.99	31	26.90%	1.49	19	6
Remainder of State (Outside Reported MSA)	19,896	\$8,247,715	\$1,581	\$19.13	34	33.42%	1.36	408	145
Out-of-State ²	*	*	*	*	*	*	*	40	0
Total	122,085	57,879,601						1,837	583

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INSTALLMENT - AUTO TITLE

		<u>New l</u>	<u>.oans</u>	Average Fees & Original Terms Loan		Loans Originated & R	definanced During Quarter	Location Data	
MSA Matropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	1,052	\$831,718	\$1,766	\$124.29	158	18.94%	1.45	91	25
Beaumont-Port Arthur	1,619	\$1,085,935	\$1,494	\$116.26	165	21.97%	1.48	39	14
Brownsville-Harlingen	1,015	\$940,968	\$1,503	\$97.55	166	4.98%	1.30	34	10
College Station-Bryan ²	*	*	*	*	*	*	*	9	4
Corpus Christi	851	\$929,608	\$1,703	\$103.72	157	4.33%	1.74	40	9
Dallas-Plano-Irving (Metropolitan Division)	4,823	\$4,885,712	\$1,765	\$104.64	168	11.09%	1.34	264	69
El Paso	1,534	\$2,285,066	\$1,987	\$87.22	152	2.80%	1.71	60	15
Fort Worth-Arlington (Metropolitan Division)	5,446	\$5,619,889	\$1,682	\$101.08	158	8.99%	1.31	157	52
Houston-Sugar Land-Baytown	10,278	\$10,479,092	\$1,776	\$105.88	156	9.81%	1.31	379	124
Killeen-Temple-Fort Hood	773	\$647,136	\$1,425	\$111.63	156	6.53%	1.21	26	9
Laredo	545	\$424,180	\$1,463	\$76.97	176	7.22%	1.50	21	6
Lubbock	683	\$446,470	\$1,305	\$132.51	153	22.05%	1.58	20	8
McAllen-Edinburg-Mission	2,335	\$2,255,420	\$1,688	\$92.85	169	7.04%	1.23	66	26
San Antonio-New Braunfels	3,692	\$4,895,561	\$1,975	\$94.40	153	5.90%	1.28	151	55
Waco	618	\$657,207	\$1,639	\$87.35	159	4.87%	1.53	19	9
Remainder of State (Outside Reported MSA)	9,330	\$6,834,672	\$1,395	\$110.35	163	15.86%	1.31	408	155
Out-of-State ²	*	*	*	*	*	*	*	40	2
Total	s 45,584	44,056,193						1,837	594

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

MSA	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	69	1,133	6.09%
Austin-Round Rock-San Marcos	299	7,179	4.16%
Beaumont-Port Arthur	162	3,626	4.47%
Brownsville-Harlingen	109	3,165	3.44%
College Station-Bryan	14	1,441	0.97%
Corpus Christi	98	2,660	3.68%
Dallas-Plano-Irving (Metropolitan Division)	1,378	29,452	4.68%
El Paso	239	6,113	3.91%
Fort Worth-Arlington (Metropolitan Division)	827	15,134	5.46%
Houston-Sugar Land-Baytown	1,722	38,326	4.49%
Killeen-Temple-Fort Hood	130	2,208	5.89%
Laredo	100	2,520	3.97%
Lubbock	163	2,619	6.22%
McAllen-Edinburg-Mission	246	7,192	3.42%
San Antonio-New Braunfels	839	14,044	5.97%
Waco	131	1,488	8.80%
Remainder of State (Outside Reported MSA)	1,299	29,510	4.40%
Out-of-State	14	3,635	0.39%
Totals	7,839	171,445	4.57%

 $^{^{1} \}mbox{Includes}$ both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Di	vision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Div	vision	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX	(MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



	MSA
Lampasas County	
	MSA
	MSA
Lubbock County	
	MSA
	MSA
Guadalupe County	
Kendall County	
Medina County	
Wilson County	
	MSA
	Lubbock County Guadalupe County Kendall County Medina County

McLennan County