

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

			EL I ATIVIL			Larra Originated 0.5	Loans Originated & Refinanced During Quarter		
		New I	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	Locatio	n Data
MSA Metropolitan Statistical Area	No. of Transactions	Advanced finances	Average Amount Advanced Consumer Proceeds Item #6	Fee per Transaction \$ per \$100 loaned Item #10B	Original Term per Transaction Item #10D (Expressed in Days)	% of Consumers Who Refinanced Item #4 / Item #1	Avg No. of Refinances per Consumer Item #3 / Item #4	No. Filed Quarterly Reports	No. Reporting
	All Loans & Refinances Item# 10F								Activity
Amarillo ²	*	*	*	*	*	*	*	15	4
Austin-Round Rock-San Marcos	11,908	\$1,347,741	\$436	\$22.65	17	50.40%	2.09	112	41
Beaumont-Port Arthur	6,107	\$747,705	\$376	\$21.79	19	46.73%	1.98	36	26
Brownsville-Harlingen	7,885	\$834,730	\$405	\$22.28	20	55.56%	1.98	44	20
College Station-Bryan ²	*	*	*	*	*	*	*	10	3
Corpus Christi	3,229	\$464,590	\$456	\$21.37	19	51.82%	2.02	53	16
Dallas-Plano-Irving (Metropolitan Division)	78,941	\$15,544,253	\$511	\$23.29	17	40.58%	2.08	294	114
El Paso	11,621	\$728,514	\$361	\$23.27	16	54.02%	2.46	76	23
Fort Worth-Arlington (Metropolitan Division)	33,070	\$3,123,297	\$405	\$24.55	17	49.24%	2.38	183	90
Houston-Sugar Land-Baytown	139,455	\$11,364,549	\$472	\$25.64	15	58.39%	2.55	422	182
Killeen-Temple-Fort Hood	5,230	\$711,730	\$422	\$22.07	20	49.73%	1.96	32	13
Laredo	5,938	\$777,079	\$398	\$23.17	18	46.30%	2.02	24	15
Lubbock	3,056	\$237,181	\$378	\$20.93	18	52.79%	2.16	23	8
McAllen-Edinburg-Mission	16,915	\$1,850,431	\$411	\$22.59	19	54.54%	2.04	81	47
San Antonio-New Braunfels	29,572	\$2,472,276	\$413	\$22.69	16	54.77%	2.40	162	52
Waco	2,604	\$298,939	\$318	\$22.05	19	34.89%	1.93	20	9
Remainder of State (Outside Reported MSA)	76,643	\$7,922,061	\$401	\$22.79	19	49.17%	2.09	437	260
Out-of-State	259,052	\$71,702,358	\$514	\$25.32	30	34.71%	2.04	34	11
Total	s 692,673	120,276,845		•				2.058	934

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		New I	Loans	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	Locatio	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	568	\$196,509	\$452	\$130.96	155	0.00%	#DIV/0!	15	6
Austin-Round Rock-San Marcos	8,238	\$3,407,275	\$498	\$180.50	168	6.04%	1.29	112	57
Beaumont-Port Arthur	1,709	\$969,573	\$657	\$150.50	165	1.52%	1.44	36	21
Brownsville-Harlingen	1,819	\$591,232	\$521	\$163.34	161	6.19%	1.25	44	18
College Station-Bryan	536	\$197,539	\$544	\$144.85	141	3.93%	1.15	10	6
Corpus Christi	1,866	\$612,472	\$412	\$182.01	166	4.06%	1.11	53	21
Dallas-Plano-Irving (Metropolitan Division)	42,435	\$25,184,159	\$646	\$108.47	138	2.92%	1.22	294	118
El Paso	3,278	\$985,725	\$476	\$72.15	113	9.97%	1.35	76	36
Fort Worth-Arlington (Metropolitan Division)	28,364	\$15,013,261	\$770	\$88.54	147	7.93%	1.11	183	67
Houston-Sugar Land-Baytown	29,025	\$13,731,682	\$567	\$103.28	115	8.22%	1.18	422	179
Killeen-Temple-Fort Hood	1,133	\$487,185	\$609	\$92.26	154	10.24%	1.32	32	14
Laredo	1,761	\$560,345	\$488	\$202.31	165	9.55%	1.33	24	10
Lubbock	1,014	\$519,545	\$637	\$63.44	167	13.28%	1.21	23	11
McAllen-Edinburg-Mission	3,216	\$1,345,179	\$550	\$147.57	163	9.09%	1.31	81	34
San Antonio-New Braunfels	14,043	\$4,912,824	\$438	\$151.53	152	6.93%	1.28	162	92
Waco	1,600	\$530,705	\$393	\$143.18	164	6.91%	1.19	20	9
Remainder of State (Outside Reported MSA)	18,255	\$7,632,405	\$629	\$66.00	130	10.84%	1.37	437	237
Out-of-State	100,306	\$48,212,413	\$608	\$201.36	164	6.34%	1.51	34	14
Totals	s 259,166	125,090,029						2.058	950

¹Does not include additional cash advanced on refinances.



SINGLE PAYMENT - AUTO TITLE

		<u>New l</u>	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & Refinanced During Quarter			on Data
MSA Metropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	t Average Amount Advanced Consumer Proceeds Item #6	Fee per Transaction \$ per \$100 loaned Item #10B	Original Term per Transaction Item #10D (Expressed in Days)	% of Consumers Who Refinanced Item #4 / Item #1	Avg No. of Refinances per Consumer Item #3 / Item #4	No. Filed Quarterly Reports	No. Reporting
	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹							Activity
Amarillo	665	\$235,690	\$1,267	\$16.76	30	40.36%	1.61	15	5
Austin-Round Rock-San Marcos	6,642	\$1,605,189	\$1,711	\$15.98	30	51.77%	1.56	112	39
Beaumont-Port Arthur	4,184	\$712,714	\$970	\$19.95	30	48.08%	1.52	36	24
Brownsville-Harlingen	2,986	\$659,621	\$1,283	\$15.08	30	45.90%	1.66	44	21
College Station-Bryan ²	*	*	*	*	*	*	*	10	3
Corpus Christi	1,911	\$395,389	\$1,120	\$15.19	30	51.75%	1.63	53	15
Dallas-Plano-Irving (Metropolitan Division)	43,386	\$8,724,803	\$1,533	\$14.88	30	50.11%	1.68	294	134
El Paso	5,414	\$1,246,751	\$1,506	\$14.41	30	48.85%	1.65	76	16
Fort Worth-Arlington (Metropolitan Division)	17,096	\$3,713,607	\$1,330	\$15.10	30	46.96%	1.67	183	85
Houston-Sugar Land-Baytown	41,904	\$10,484,903	\$1,379	\$15.76	30	50.16%	1.61	422	203
Killeen-Temple-Fort Hood	2,018	\$387,133	\$1,078	\$16.72	30	41.39%	1.52	32	16
Laredo	3,828	\$567,009	\$1,266	\$15.16	30	50.62%	1.62	24	10
Lubbock	3,027	\$721,851	\$1,298	\$15.99	30	45.68%	1.67	23	12
McAllen-Edinburg-Mission	4,963	\$942,017	\$1,289	\$15.91	29	41.99%	1.53	81	49
San Antonio-New Braunfels	13,251	\$3,181,077	\$1,562	\$14.43	30	47.24%	1.67	162	36
Waco	581	\$95,094	\$767	\$21.41	30	43.97%	1.47	20	8
Remainder of State (Outside Reported MSA)	32,255	\$5,368,904	\$960	\$18.95	29	45.28%	1.61	437	273
Out-of-State ²	*	*	*	*	*	*	*	34	0
Total	s 184,339	39,041,753						2,058	949

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

		New Loans Average Fees & Original Terms Loans Originated & Refinanced Duri		Refinanced During Quarter	ring Quarter Location Data				
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	631	\$366,820	\$1,054	\$112.59	153	6.08%	1.30	15	5
Austin-Round Rock-San Marcos	3,072	\$2,326,490	\$1,238	\$109.89	154	5.84%	1.32	112	53
Beaumont-Port Arthur	863	\$487,784	\$1,089	\$139.20	151	14.14%	1.13	36	10
Brownsville-Harlingen	1,582	\$837,989	\$1,140	\$115.53	160	8.21%	1.14	44	18
College Station-Bryan	799	\$425,216	\$987	\$132.97	154	11.47%	1.22	10	7
Corpus Christi	1,190	\$776,529	\$1,139	\$116.24	154	4.92%	1.47	53	18
Dallas-Plano-Irving (Metropolitan Division)	11,079	\$7,413,308	\$1,170	\$118.37	152	6.39%	1.32	294	127
El Paso	2,727	\$2,199,370	\$1,130	\$94.12	152	1.92%	1.36	76	38
Fort Worth-Arlington (Metropolitan Division)	5,488	\$3,297,933	\$1,223	\$121.26	157	9.03%	1.45	183	69
Houston-Sugar Land-Baytown	13,860	\$9,716,207	\$1,158	\$113.62	153	7.06%	1.25	422	182
Killeen-Temple-Fort Hood	1,072	\$528,427	\$968	\$124.46	156	9.13%	1.40	32	14
Laredo	528	\$326,368	\$1,099	\$104.40	173	3.55%	1.50	24	6
Lubbock	953	\$368,698	\$1,069	\$140.27	152	21.68%	1.27	23	9
McAllen-Edinburg-Mission	2,890	\$2,103,407	\$1,414	\$106.45	164	6.33%	1.36	81	29
San Antonio-New Braunfels	5,950	\$3,955,217	\$1,117	\$112.03	152	6.38%	1.33	162	84
Waco	1,059	\$584,133	\$970	\$115.72	155	6.91%	1.44	20	11
Remainder of State (Outside Reported MSA)	10,697	\$4,584,955	\$976	\$125.93	155	12.91%	1.32	437	162
Out-of-State ²	*	*	*	*	*	*	*	34	1
Total	s 64.861	40,575,187				-		2.058	843

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



REPOSSESSION FIGURES FOR TITLE LENDERS¹

	NEI OSSESSION HOUNES FOR THEE ELINDERS					
MSA Matropoliton Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	82	1,958	4.19%			
Austin-Round Rock-San Marcos	396	10,758	3.68%			
Beaumont-Port Arthur	182	4,059	4.48%			
Brownsville-Harlingen	156	5,163	3.02%			
College Station-Bryan	18	2,061	0.87%			
Corpus Christi	117	4,172	2.80%			
Dallas-Plano-Irving (Metropolitan Division)	1,924	49,341	3.90%			
El Paso	330	11,546	2.86%			
Fort Worth-Arlington (Metropolitan Division)	859	21,343	4.02%			
Houston-Sugar Land-Baytown	1,416	57,832	2.45%			
Killeen-Temple-Fort Hood	111	3,529	3.15%			
Laredo	112	2,873	3.90%			
Lubbock	143	3,536	4.04%			
McAllen-Edinburg-Mission	222	8,684	2.56%			
San Antonio-New Braunfels	728	21,940	3.32%			
Waco	79	2,840	2.78%			
Remainder of State (Outside Reported MSA)	1,379	42,839	3.22%			
Out-of-State ²	*	*	*			
Totals	8,256	258,702	3.19%			

¹Includes both single payment and installment title loans.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	vision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	ision	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County