

#### **SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

	5.11-51.17								
		New I	<u>.oans</u>	pans Average Fees & Original Terms Loans Originated & Refinanced During C		<u>Refinanced During Quarter</u>	arter Location Data		
MSA Metropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	15	4
Austin-Round Rock-San Marcos	8,805	\$1,422,164	\$457	\$22.41	17	30.89%	2.03	107	37
Beaumont-Port Arthur	4,688	\$483,253	\$329	\$21.12	17	27.27%	1.97	34	22
Brownsville-Harlingen	5,362	\$517,017	\$388	\$22.27	19	40.04%	1.94	42	17
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	10	4
Corpus Christi	2,260	\$283,081	\$479	\$19.91	17	23.49%	2.12	49	10
Dallas-Plano-Irving (Metropolitan Division)	47,549	\$10,461,873	\$516	\$22.57	17	32.36%	2.01	288	82
El Paso	2,953	\$338,279	\$396	\$19.67	17	22.62%	2.26	68	17
Fort Worth-Arlington (Metropolitan Division)	17,081	\$1,805,878	\$407	\$23.33	18	40.62%	2.26	176	66
Houston-Sugar Land-Baytown	47,124	\$6,164,742	\$450	\$21.31	16	33.49%	2.06	410	146
Killeen-Temple-Fort Hood	3,938	\$581,458	\$445	\$21.65	20	31.32%	1.82	29	12
Laredo	2,515	\$282,917	\$378	\$24.00	19	31.56%	1.84	24	14
Lubbock	2,495	\$253,115	\$428	\$19.48	16	24.07%	2.01	22	6
McAllen-Edinburg-Mission	10,309	\$969,948	\$401	\$22.26	19	40.09%	2.02	87	43
San Antonio-New Braunfels	12,106	\$2,058,993	\$433	\$20.51	18	20.32%	1.95	162	45
Waco	2,126	\$241,280	\$322	\$21.18	17	21.99%	2.03	20	7
Remainder of State (Outside Reported MSA)	55,690	\$5,523,759	\$405	\$22.27	18	36.95%	2.03	428	229
Out-of-State	232,628	\$59,916,387	\$480	\$23.08	25	35.43%	2.05	43	11
Tota	<b>ls</b> 459,248	91,497,374						2,014	772

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

		<u>New l</u>	<u>Loans</u>	Average Fees &	Average Fees & Original Terms Loans Originated & Refinanced During Quarte		Refinanced During Quarter	Locatio	on Data
MSA Matronalitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	421	\$162,196	\$548	\$125.54	158	1.47%	1.00	15	6
Austin-Round Rock-San Marcos	7,708	\$3,400,699	\$550	\$175.95	169	7.86%	1.31	107	49
Beaumont-Port Arthur	1,924	\$848,770	\$628	\$148.49	169	6.94%	1.39	34	18
Brownsville-Harlingen	1,981	\$685,229	\$541	\$167.24	162	6.77%	1.33	42	17
College Station-Bryan	414	\$169,338	\$609	\$153.68	151	3.21%	1.00	10	5
Corpus Christi	1,714	\$594,986	\$422	\$182.30	168	2.95%	1.05	49	17
Dallas-Plano-Irving (Metropolitan Division)	51,189	\$29,216,411	\$626	\$115.51	134	1.96%	1.23	288	111
El Paso	4,456	\$1,060,253	\$496	\$96.00	98	15.71%	1.43	68	31
Fort Worth-Arlington (Metropolitan Division)	30,054	\$14,951,959	\$810	\$79.03	147	8.53%	1.13	176	58
Houston-Sugar Land-Baytown	45,621	\$16,009,490	\$602	\$76.52	85	6.68%	1.25	410	149
Killeen-Temple-Fort Hood	1,111	\$541,654	\$698	\$89.48	166	11.45%	1.24	29	12
Laredo	1,970	\$615,808	\$482	\$204.44	167	8.55%	1.42	24	10
Lubbock	1,176	\$645,796	\$709	\$68.91	170	13.43%	1.19	22	11
McAllen-Edinburg-Mission	4,416	\$1,795,602	\$512	\$165.53	166	6.40%	1.23	87	37
San Antonio-New Braunfels	15,980	\$5,118,298	\$459	\$144.12	138	8.73%	1.50	162	81
Waco	1,526	\$538,423	\$408	\$160.77	169	5.58%	1.09	20	10
Remainder of State (Outside Reported MSA)	20,380	\$8,479,151	\$666	\$81.62	151	12.44%	1.55	428	232
Out-of-State	127,340	\$65,529,339	\$689	\$174.75	164	7.91%	1.54	43	21
Tota	ls 319,381	150,363,402				•		2,014	875

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.



#### **SINGLE PAYMENT - AUTO TITLE**

		<u>New l</u>	<u>.oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	15	4
Austin-Round Rock-San Marcos	6,550	\$1,961,813	\$2,012	\$15.39	30	48.14%	1.66	107	33
Beaumont-Port Arthur	3,393	\$652,765	\$1,025	\$18.29	30	46.23%	1.65	34	22
Brownsville-Harlingen	3,097	\$773,939	\$1,530	\$14.21	30	46.78%	1.79	42	18
College Station-Bryan	306	\$58,973	\$728	\$26.28	31	47.62%	1.33	10	5
Corpus Christi	1,860	\$453,972	\$1,405	\$14.97	30	47.43%	1.54	49	13
Dallas-Plano-Irving (Metropolitan Division)	36,608	\$9,178,245	\$1,635	\$14.29	30	51.79%	1.77	288	129
El Paso	5,741	\$1,500,466	\$1,731	\$14.59	30	48.03%	1.69	68	23
Fort Worth-Arlington (Metropolitan Division)	19,214	\$4,824,918	\$1,435	\$15.02	30	49.00%	1.65	176	76
Houston-Sugar Land-Baytown	48,126	\$13,493,232	\$1,540	\$15.11	30	50.17%	1.69	410	215
Killeen-Temple-Fort Hood	1,944	\$445,491	\$1,280	\$16.45	30	43.62%	1.65	29	15
Laredo	3,864	\$735,637	\$1,486	\$15.10	30	59.25%	1.56	24	10
Lubbock	3,386	\$773,977	\$1,609	\$15.48	30	46.49%	1.71	22	9
McAllen-Edinburg-Mission	5,203	\$1,531,070	\$1,778	\$15.50	29	47.45%	1.58	87	47
San Antonio-New Braunfels	13,598	\$3,780,472	\$1,756	\$13.70	30	51.08%	1.76	162	41
Waco	398	\$36,385	\$512	\$20.60	30	23.53%	1.25	20	9
Remainder of State (Outside Reported MSA)	32,409	\$7,315,515	\$1,268	\$18.17	30	46.68%	1.59	428	261
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	43	0
Totals	186,576	47,767,448						2,014	930

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **INSTALLMENT - AUTO TITLE**

		<u>New I</u>	<u>Loans</u>	Average Fees & Original Terms Loans Originated & Refinanced During Quarter		<u>Location Data</u>			
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	554	\$299,153	\$1,137	\$108.57	153	3.24%	1.00	15	5
Austin-Round Rock-San Marcos	3,571	\$2,419,555	\$1,294	\$110.88	154	5.78%	1.48	107	44
Beaumont-Port Arthur	1,624	\$766,259	\$1,173	\$139.54	158	17.85%	1.33	34	14
Brownsville-Harlingen	1,633	\$879,710	\$1,202	\$114.22	160	5.93%	1.37	42	19
College Station-Bryan	813	\$385,364	\$886	\$133.22	156	7.77%	1.16	10	6
Corpus Christi	1,575	\$1,089,584	\$1,324	\$110.84	155	5.68%	1.49	49	16
Dallas-Plano-Irving (Metropolitan Division)	13,588	\$9,024,436	\$1,324	\$116.94	153	7.54%	1.47	288	130
El Paso	2,934	\$2,152,619	\$1,313	\$97.02	152	2.56%	1.30	68	26
Fort Worth-Arlington (Metropolitan Division)	5,847	\$3,598,740	\$1,317	\$120.62	156	11.43%	1.43	176	66
Houston-Sugar Land-Baytown	16,026	\$10,763,713	\$1,288	\$117.31	154	7.45%	1.31	410	174
Killeen-Temple-Fort Hood	1,273	\$560,451	\$1,076	\$122.96	156	7.49%	1.54	29	12
Laredo	633	\$402,388	\$1,051	\$96.69	171	0.80%	1.00	24	9
Lubbock	1,029	\$375,027	\$1,045	\$140.85	153	19.45%	1.52	22	11
McAllen-Edinburg-Mission	3,174	\$2,254,370	\$1,466	\$103.04	166	7.33%	1.29	87	33
San Antonio-New Braunfels	6,683	\$4,399,415	\$1,314	\$109.31	153	5.74%	1.49	162	78
Waco	1,217	\$582,471	\$1,031	\$115.59	157	5.88%	1.41	20	10
Remainder of State (Outside Reported MSA)	11,393	\$5,312,406	\$1,115	\$130.34	158	14.11%	1.35	428	165
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	43	2
Total	s 74.066	46,234,566		-		=		2.014	820

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>

KEI OSSESSION TIGORES FOR THEE EENDE					
<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts		
ivieti opolitari Statisticai Area	All Title Loans Item #8	Item #2 + Item #10E			
Amarillo	109	1,844	5.91%		
Austin-Round Rock-San Marcos	538	10,915	4.93%		
Beaumont-Port Arthur	188	4,560	4.12%		
Brownsville-Harlingen	178	5,420	3.28%		
College Station-Bryan	23	2,212	1.04%		
Corpus Christi	170	4,807	3.54%		
Dallas-Plano-Irving (Metropolitan Division)	2,655	48,646	5.46%		
El Paso	446	10,504	4.25%		
Fort Worth-Arlington (Metropolitan Division)	899	23,617	3.81%		
Houston-Sugar Land-Baytown	2,635	64,213	4.10%		
Killeen-Temple-Fort Hood	158	3,598	4.39%		
Laredo	124	3,720	3.33%		
Lubbock	217	3,603	6.02%		
McAllen-Edinburg-Mission	244	10,448	2.34%		
San Antonio-New Braunfels	1,169	22,362	5.23%		
Waco	145	2,871	5.05%		
Remainder of State (Outside Reported MSA)	1,465	43,460	3.37%		
Out-of-State <sup>2</sup>	*	*	*		
Totals	11,438	271,722	4.21%		

<sup>&</sup>lt;sup>1</sup>Includes both single payment and installment title loans.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



### **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	_
Nueces County		
El Paso, TX		MSA
El Paso County		_



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	<b>Guadalupe County</b>	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County