

		<u>New l</u>	.oans	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA Motropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	7,391	\$1,005,453	\$395	\$22.11	17	59.22%	2.18	26	20
Austin-Round Rock-San Marcos	45,322	\$7,416,112	\$435	\$25.33	17	53.81%	1.98	228	93
Beaumont-Port Arthur	15,131	\$1,895,830	\$408	\$22.16	18	47.35%	2.05	47	36
Brownsville-Harlingen	22,385	\$2,683,174	\$406	\$22.20	19	53.13%	2.05	63	48
College Station-Bryan	5,814	\$686,145	\$409	\$22.33	17	52.65%	2.11	17	12
Corpus Christi	20,622	\$2,802,635	\$446	\$22.01	18	52.16%	2.16	78	51
Dallas-Plano-Irving (Metropolitan Division)	206,481	\$40,231,717	\$474	\$24.61	18	47.41%	1.99	520	247
El Paso	16,245	\$1,510,474	\$276	\$22.43	17	43.37%	2.35	156	73
Fort Worth-Arlington (Metropolitan Division)	84,633	\$10,855,736	\$432	\$22.34	17	54.63%	2.11	318	236
Houston-Sugar Land-Baytown	215,105	\$26,475,720	\$453	\$22.79	17	55.04%	2.23	809	545
Killeen-Temple-Fort Hood	14,334	\$1,592,922	\$398	\$22.77	19	51.98%	2.03	47	35
Laredo	11,125	\$1,609,029	\$474	\$22.97	18	53.93%	2.13	28	25
Lubbock	9,016	\$1,141,288	\$430	\$21.17	17	49.39%	2.12	33	23
McAllen-Edinburg-Mission	32,236	\$3,946,629	\$431	\$22.55	18	57.26%	2.05	89	73
San Antonio-New Braunfels	42,852	\$5,472,836	\$418	\$23.97	18	54.34%	2.15	316	110
Waco	8,999	\$900,910	\$383	\$22.83	18	47.23%	2.12	34	22
Remainder of State (Outside Reported MSA) <sup>2</sup>	154,489	\$16,914,857	\$428	\$21.85	18	51.68%	2.04	595	414
Out-of-State	256,223	\$58,423,897	\$549	\$24.19	24	55.58%	2.01	38	9
Totals	1,168,403	\$185,565,365						3,442	2,072

#### SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



		<u>New l</u>	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA Matropolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	ltem #3 / Item #4	Reports	Activity
Amarillo	763	\$411,062	\$652	\$115.22	170	8.11%	1.09	26	5
Austin-Round Rock-San Marcos	19,109	\$6,094,245	\$406	\$176.53	153	9.45%	1.18	228	83
Beaumont-Port Arthur	1,651	\$602,774	\$405	\$197.67	170	7.23%	1.44	47	9
Brownsville-Harlingen	1,763	\$685,069	\$493	\$147.73	170	10.91%	1.22	63	13
College Station-Bryan <sup>3</sup>	417	*	*	*	*	*	*	17	3
Corpus Christi	3,730	\$1,484,538	\$463	\$192.60	171	9.81%	1.27	78	15
Dallas-Plano-Irving (Metropolitan Division)	44,150	\$23,082,733	\$588	\$127.72	150	5.43%	1.23	520	138
El Paso	4,578	\$1,359,748	\$349	\$96.01	84	5.19%	1.39	156	51
Fort Worth-Arlington (Metropolitan Division)	31,005	\$21,086,452	\$742	\$107.52	144	5.52%	1.16	318	43
Houston-Sugar Land-Baytown	30,349	\$11,655,981	\$478	\$195.80	165	10.31%	1.40	809	152
Killeen-Temple-Fort Hood	3,757	\$1,306,527	\$628	\$92.92	171	23.86%	1.39	47	9
Laredo	107	\$50,498	\$608	\$204.32	152	2.53%	1.00	28	11
Lubbock	1,346	\$611,829	\$641	\$110.97	170	9.41%	1.09	33	8
McAllen-Edinburg-Mission	1,445	\$650,333	\$652	\$118.22	168	13.77%	1.24	89	18
San Antonio-New Braunfels	26,557	\$8,146,847	\$353	\$182.06	149	5.85%	1.31	316	141
Waco	1,894	\$598,345	\$534	\$95.23	171	18.84%	1.43	34	8
Remainder of State (Outside Reported MSA) <sup>2</sup>	20,093	\$8,753,087	\$633	\$113.65	168	10.53%	1.21	595	154
Out-of-State	31,160	\$14,394,881	\$494	\$202.95	140	4.82%	1.58	38	7
Total	223,874	\$101,160,188						3,442	868

### INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



		<u>New I</u>	Loans	Average Fees &	Original Terms	Loans Originated & I	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	ltem #3 / Item #4	Reports	Activity
Amarillo	3,392	\$1,037,624	\$1,033	\$23.12	30	47.28%	1.41	26	19
Austin-Round Rock-San Marcos	14,111	\$3,157,974	\$1,111	\$20.30	30	44.42%	1.49	228	81
Beaumont-Port Arthur	10,266	\$2,442,601	\$1,040	\$20.81	30	52.27%	1.51	47	37
Brownsville-Harlingen	8,554	\$2,527,204	\$1,141	\$19.64	28	54.62%	1.47	63	47
College Station-Bryan	1,756	\$433,503	\$872	\$24.98	29	50.54%	1.41	17	11
Corpus Christi	8,753	\$2,360,094	\$1,099	\$20.73	29	49.87%	1.51	78	55
Dallas-Plano-Irving (Metropolitan Division)	68,149	\$18,015,644	\$1,123	\$18.15	30	45.03%	1.54	520	290
El Paso	8,354	\$3,014,582	\$1,129	\$19.12	30	38.64%	1.39	156	86
Fort Worth-Arlington (Metropolitan Division)	48,103	\$13,247,215	\$1,176	\$17.90	29	48.29%	1.51	318	237
Houston-Sugar Land-Baytown	100,483	\$29,209,841	\$1,167	\$18.19	30	48.51%	1.45	809	597
Killeen-Temple-Fort Hood	7,010	\$1,904,732	\$1,080	\$21.62	29	52.36%	1.52	47	38
Laredo	3,597	\$1,203,762	\$1,184	\$20.65	30	50.70%	1.42	28	22
Lubbock	5,521	\$1,704,639	\$1,028	\$21.21	30	47.00%	1.44	33	27
McAllen-Edinburg-Mission	10,637	\$3,552,923	\$1,232	\$20.91	28	48.30%	1.42	89	68
San Antonio-New Braunfels	23,469	\$6,842,180	\$1,240	\$17.79	30	41.20%	1.47	316	106
Waco	5,849	\$1,337,186	\$942	\$22.24	30	47.97%	1.48	34	24
Remainder of State (Outside Reported $MSA$ ) <sup>2</sup>	66,335	\$15,779,459	\$1,010	\$21.86	29	51.20%	1.45	595	423
Out-of-State <sup>3</sup>	765	*	*	*	*	*	*	38	2
Totals	395,104	\$107,877,071						3,442	2,170

#### **SINGLE PAYMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



		<u>New I</u>	<u>oans</u>	Average Fees &	Original Terms	Loans Originated & I	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA Motropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	199	\$86,365	\$1,028	\$59.44	170	14.10%	1.18	26	10
Austin-Round Rock-San Marcos	1,420	\$1,077,836	\$1,136	\$147.06	255	10.59%	1.74	228	80
Beaumont-Port Arthur	116	\$104,809	\$1,327	\$72.55	161	10.39%	2.50	47	13
Brownsville-Harlingen	447	\$340,768	\$1,244	\$138.03	277	9.59%	1.31	63	17
College Station-Bryan	285	\$159,434	\$725	\$80.95	183	6.97%	1.21	17	7
Corpus Christi	638	\$479,838	\$1,126	\$151.80	254	9.20%	1.24	78	27
Dallas-Plano-Irving (Metropolitan Division)	4,772	\$2,820,834	\$977	\$88.90	166	22.90%	1.30	520	159
El Paso	524	\$304,457	\$832	\$82.78	150	4.62%	1.19	156	47
Fort Worth-Arlington (Metropolitan Division)	2,312	\$1,650,598	\$1,027	\$136.06	237	14.78%	1.41	318	91
Houston-Sugar Land-Baytown	9,190	\$7,950,259	\$1,158	\$126.12	221	7.25%	1.45	809	320
Killeen-Temple-Fort Hood	591	\$186,749	\$1,205	\$49.42	170	34.46%	1.55	47	13
Laredo	131	\$161,108	\$1,895	\$45.99	186	19.05%	1.63	28	13
Lubbock	263	\$115,601	\$1,314	\$56.39	171	20.24%	1.71	33	19
McAllen-Edinburg-Mission	530	\$521,101	\$1,537	\$132.00	268	7.90%	1.42	89	26
San Antonio-New Braunfels	2,374	\$1,279,116	\$874	\$110.26	196	9.08%	1.82	316	131
Waco	456	\$116,202	\$887	\$51.45	168	39.50%	1.81	34	10
Remainder of State (Outside Reported MSA) <sup>2</sup>	7,929	\$3,566,573	\$995	\$64.86	164	22.83%	1.36	595	205
Out-of-State <sup>3</sup>	5	*	*	*	*	*	*	38	1
Totals	32,182	\$20,921,648						3,442	1,189

#### **INSTALLMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



### **REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>**

<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	125	2,545	4.91
Austin-Round Rock-San Marcos	404	11,849	3.41
Beaumont-Port Arthur	231	6,252	3.69
Brownsville-Harlingen	140	5,891	2.38
College Station-Bryan	32	2,669	1.20
Corpus Christi	178	6,326	2.81
Dallas-Plano-Irving (Metropolitan Division)	1,825	53,446	3.41
El Paso	301	7,122	4.23
Fort Worth-Arlington (Metropolitan Division)	1,240	33,682	3.68
Houston-Sugar Land-Baytown	2,492	90,263	2.76
Killeen-Temple-Fort Hood	240	4,617	5.20
Laredo	45	2,081	2.16
Lubbock	109	4,048	2.69
McAllen-Edinburg-Mission	136	7,274	1.87
San Antonio-New Braunfels	713	19,921	3.58
Waco	160	4,016	3.98
Remainder of State (Outside Reported MSA) <sup>2</sup>	1,799	51,071	3.52
Out-of-State	16	3,318	0.48
Totals	10,186	316,391	3.22

<sup>1</sup>Includes both single payment and installment title loans.

<sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



## **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Divi	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



# CREDIT COMMISSIONER

Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA
McLennan County		