

#### **SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

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			<u>New I</u>	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & I	Refinanced During Quarter	Locatio	on Data
MSA Matropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting	
Metropolitan Statistical Area		& Refinances n# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	1,	,603	\$251,972	\$355	\$21.84	17	41.42%	1.93	23	7
Austin-Round Rock-San Marcos	19	,859	\$2,614,472	\$451	\$22.26	18	49.96%	1.98	191	68
Beaumont-Port Arthur	13	,198	\$1,634,334	\$414	\$21.42	19	46.76%	1.93	47	36
Brownsville-Harlingen	12	2,973	\$1,384,323	\$372	\$22.10	20	51.02%	1.90	55	32
College Station-Bryan <sup>3</sup>	į	546	*	*	*	*	*	*	13	2
Corpus Christi	15	,486	\$2,372,279	\$441	\$21.70	19	48.38%	2.02	72	47
Dallas-Plano-Irving (Metropolitan Division)	16	6,265	\$33,070,204	\$483	\$22.44	17	49.28%	2.06	463	190
El Paso	11	.,648	\$960,729	\$342	\$23.96	15	58.87%	2.66	139	22
Fort Worth-Arlington (Metropolitan Division)	71	,620	\$9,192,505	\$431	\$22.91	17	53.95%	2.15	292	201
Houston-Sugar Land-Baytown	16	2,798	\$19,895,428	\$459	\$23.98	16	60.23%	2.36	691	284
Killeen-Temple-Fort Hood	11	.,734	\$1,458,855	\$397	\$23.19	19	46.24%	1.91	44	31
Laredo	9,	,004	\$1,301,618	\$440	\$22.60	18	51.42%	1.90	32	25
Lubbock	6	,783	\$763,124	\$400	\$21.13	18	47.65%	2.02	30	20
McAllen-Edinburg-Mission	24	,899	\$2,968,202	\$424	\$22.27	19	57.12%	2.01	91	65
San Antonio-New Braunfels	29	,315	\$3,505,646	\$441	\$22.80	17	55.87%	2.18	275	68
Waco	6,	,225	\$703,787	\$355	\$22.50	19	38.81%	1.92	33	20
Remainder of State (Outside Reported MSA) <sup>2</sup>	130	0,306	\$14,742,870	\$412	\$22.39	19	50.40%	1.96	543	381
Out-of-State	26	9,391	\$67,516,258	\$488	\$25.04	18	40.35%	1.99	50	15
To	tals 96	3,653	164,405,400						3,084	1,514

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>&</sup>lt;sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



### **INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

		<u>New l</u>	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & R	Refinanced During Quarter	<u>Locatio</u>	on Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	1,112	\$476,322	\$461	\$274.84	207	0.00%	0.00	23	11
Austin-Round Rock-San Marcos	15,334	\$5,028,253	\$412	\$199.50	163	6.16%	1.30	191	86
Beaumont-Port Arthur	2,246	\$561,505	\$420	\$187.53	168	7.56%	1.37	47	9
Brownsville-Harlingen	3,424	\$994,754	\$435	\$167.28	163	13.56%	1.19	55	22
College Station-Bryan	944	\$314,163	\$397	\$172.58	159	1.24%	1.44	13	9
Corpus Christi	4,765	\$1,388,118	\$455	\$207.11	170	12.96%	1.38	72	16
Dallas-Plano-Irving (Metropolitan Division)	55,023	\$28,925,964	\$585	\$133.39	148	3.97%	1.25	463	147
El Paso	6,057	\$2,076,420	\$406	\$122.45	168	4.10%	1.30	139	66
Fort Worth-Arlington (Metropolitan Division)	35,339	\$18,012,370	\$728	\$123.39	155	9.56%	1.21	292	41
Houston-Sugar Land-Baytown	36,236	\$14,207,854	\$459	\$179.36	166	4.72%	1.23	691	241
Killeen-Temple-Fort Hood	2,372	\$1,233,084	\$614	\$81.23	170	16.92%	1.28	44	11
Laredo	2,872	\$745,343	\$381	\$224.07	169	10.04%	1.28	32	14
Lubbock	986	\$572,372	\$629	\$106.95	171	7.10%	1.09	30	8
McAllen-Edinburg-Mission	2,151	\$880,976	\$528	\$143.20	164	13.49%	1.33	91	21
San Antonio-New Braunfels	26,628	\$8,307,722	\$379	\$180.97	164	5.02%	1.29	275	144
Waco	2,899	\$1,015,292	\$446	\$157.88	169	13.07%	1.21	33	8
Remainder of State (Outside Reported MSA) <sup>2</sup>	16,089	\$7,942,356	\$608	\$97.88	160	12.12%	1.24	543	166
Out-of-State	82,254	\$31,094,660	\$505	\$231.78	164	6.87%	1.62	50	16
То	tals 296,731	123,777,527						3,084	1,036

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



#### **SINGLE PAYMENT - AUTO TITLE**

		<u>New l</u>	New Loans Average Fees		Original Terms	Loans Originated & R	<u>Locatio</u>	Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	1,108	\$220,208	\$854	\$22.61	30	45.27%	1.31	23	9
Austin-Round Rock-San Marcos	12,665	\$3,554,424	\$1,655	\$15.35	29	47.52%	1.46	191	67
Beaumont-Port Arthur	8,066	\$1,587,131	\$1,047	\$17.07	30	51.36%	1.46	47	36
Brownsville-Harlingen	6,985	\$1,772,492	\$1,262	\$15.14	29	54.29%	1.52	55	39
College Station-Bryan	535	\$255,345	\$580	\$20.77	31	84.48%	1.10	13	7
Corpus Christi	7,745	\$1,921,869	\$1,147	\$15.41	29	49.30%	1.47	72	55
Dallas-Plano-Irving (Metropolitan Division)	60,143	\$15,786,482	\$1,425	\$14.77	29	50.94%	1.54	463	237
El Paso	6,830	\$2,618,346	\$1,541	\$17.12	30	50.37%	1.38	139	41
Fort Worth-Arlington (Metropolitan Division)	42,306	\$10,100,281	\$1,207	\$15.26	29	51.71%	1.57	292	216
Houston-Sugar Land-Baytown	60,922	\$16,674,123	\$1,275	\$15.18	30	54.46%	1.42	691	381
Killeen-Temple-Fort Hood	6,463	\$1,504,519	\$1,087	\$17.30	29	51.64%	1.54	44	38
Laredo	4,568	\$1,256,929	\$1,254	\$17.09	30	47.06%	1.40	32	22
Lubbock	4,267	\$1,122,772	\$1,048	\$15.79	30	53.89%	1.43	30	26
McAllen-Edinburg-Mission	9,272	\$2,350,560	\$1,229	\$16.00	28	58.45%	1.36	91	70
San Antonio-New Braunfels	18,524	\$5,440,528	\$1,610	\$14.54	30	47.61%	1.47	275	82
Waco	4,897	\$854,078	\$914	\$17.49	30	53.95%	1.45	33	22
Remainder of State (Outside Reported MSA) <sup>2</sup>	58,820	\$14,569,223	\$1,168	\$18.75	29	51.32%	1.44	543	418
Out-of-State <sup>3</sup>	0	*	*	*	*	*	*	50	0
Tot	t <b>als</b> 314,116	81,589,311						3,084	1,766

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>&</sup>lt;sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **INSTALLMENT - AUTO TITLE**

	New Loans		Average Fees & Original Terms Loans Originated & Refinanced During Quart			efinanced During Quarter	Location Data		
MSA Metropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	245	\$190,413	\$882	\$81.87	180	2.84%	1.17	23	5
Austin-Round Rock-San Marcos	1,271	\$1,154,189	\$1,174	\$77.61	171	7.04%	1.39	191	72
Beaumont-Port Arthur	536	\$379,012	\$902	\$59.40	174	4.30%	1.35	47	14
Brownsville-Harlingen	813	\$702,231	\$981	\$73.93	174	4.62%	1.22	55	23
College Station-Bryan	435	\$329,571	\$800	\$82.45	175	3.39%	1.00	13	9
Corpus Christi	627	\$535,945	\$1,114	\$75.54	172	6.05%	1.67	72	23
Dallas-Plano-Irving (Metropolitan Division)	5,763	\$4,114,405	\$924	\$84.30	170	9.80%	1.30	463	132
El Paso	704	\$504,115	\$912	\$66.51	167	4.24%	1.04	139	39
Fort Worth-Arlington (Metropolitan Division)	2,911	\$2,094,939	\$1,042	\$83.33	170	10.41%	1.46	292	61
Houston-Sugar Land-Baytown	7,973	\$7,081,675	\$1,045	\$75.06	173	6.87%	1.27	691	239
Killeen-Temple-Fort Hood	336	\$252,339	\$974	\$47.58	173	20.58%	1.38	44	12
Laredo	356	\$247,597	\$1,290	\$117.40	163	7.07%	1.38	32	11
Lubbock	468	\$464,371	\$1,141	\$58.19	177	12.41%	1.22	30	11
McAllen-Edinburg-Mission	1,493	\$1,568,568	\$1,323	\$62.45	175	6.76%	1.41	91	23
San Antonio-New Braunfels	2,867	\$2,424,411	\$1,009	\$80.44	177	6.92%	1.47	275	114
Waco	491	\$362,347	\$910	\$70.24	172	12.20%	1.24	33	11
Remainder of State (Outside Reported MSA) <sup>2</sup>	6,252	\$4,788,861	\$993	\$61.26	166	12.05%	1.37	543	184
Out-of-State <sup>3</sup>	1,488	*	*	*	*	*	*	50	2
Total	s 35,029	28,482,153	•	•	•	•		3,084	985

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.

<sup>&</sup>lt;sup>3</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>

<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter All Title Loans Item #8	Total No. Active Accounts During Quarter Item #2 + Item #10E	Repossession Rate per 100 Active Accounts
Amarillo	41	1,250	3.28
Austin-Round Rock-San Marcos	356	10,660	3.34
Beaumont-Port Arthur	187	5,590	3.35
Brownsville-Harlingen	209	5,464	3.83
College Station-Bryan	13	2,060	0.63
Corpus Christi	216	6,092	3.55
Dallas-Plano-Irving (Metropolitan Division)	1,655	49,029	3.38
El Paso	174	6,282	2.77
Fort Worth-Arlington (Metropolitan Division)	1,296	31,166	4.16
Houston-Sugar Land-Baytown	1,780	59,898	2.97
Killeen-Temple-Fort Hood	219	4,731	4.63
Laredo	76	2,794	2.72
Lubbock	162	3,819	4.24
McAllen-Edinburg-Mission	192	8,299	2.31
San Antonio-New Braunfels	579	18,091	3.20
Waco	107	3,914	2.73
Remainder of State (Outside Reported MSA) <sup>2</sup>	1,550	49,255	3.15
Out-of-State	41	4,063	1.01
Totals	8,853	272,457	3.25

<sup>&</sup>lt;sup>1</sup>Includes both single payment and installment title loans.

<sup>&</sup>lt;sup>2</sup>Includes provisionally licensed companies where an MSA designation could not be made.



#### **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	ision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County	-	



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County