

		<u>New I</u>	<u>_oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA Matura Statistical Arra	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	15	3
Austin-Round Rock-San Marcos	12,873	\$1,640,359	\$426	\$22.23	17	55.30%	2.01	122	43
Beaumont-Port Arthur	9,387	\$1,110,592	\$357	\$21.82	19	49.88%	2.01	37	29
Brownsville-Harlingen	8,107	\$916,793	\$378	\$21.73	20	54.16%	2.02	44	21
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	10	2
Corpus Christi	3,851	\$594,487	\$426	\$21.35	19	57.29%	2.02	50	18
Dallas-Plano-Irving (Metropolitan Division)	90,103	\$18,711,308	\$495	\$23.19	17	43.96%	2.13	310	108
El Paso	11,171	\$1,103,961	\$359	\$27.58	19	56.39%	2.43	87	28
Fort Worth-Arlington (Metropolitan Division)	43,054	\$4,679,295	\$411	\$24.40	17	55.72%	2.35	201	102
Houston-Sugar Land-Baytown	158,279	\$17,862,776	\$475	\$25.24	15	65.63%	2.49	438	167
Killeen-Temple-Fort Hood	4,993	\$729,744	\$401	\$21.76	20	49.53%	1.86	36	16
Laredo	5,457	\$749,070	\$414	\$22.31	19	51.97%	2.02	21	14
Lubbock	3,833	\$361,890	\$364	\$20.78	18	53.76%	2.17	24	8
McAllen-Edinburg-Mission	18,175	\$2,155,821	\$406	\$22.46	19	56.21%	2.02	76	50
San Antonio-New Braunfels	26,018	\$2,884,346	\$400	\$22.95	16	57.38%	2.27	165	47
Waco	2,417	\$338,594	\$328	\$22.14	18	37.14%	1.80	19	10
Remainder of State (Outside Reported MSA)	82,511	\$8,869,465	\$384	\$22.36	19	51.80%	2.04	439	261
Out-of-State	254,771	\$69,066,583	\$465	\$24.23	25	32.60%	1.94	38	9
Totals	735,846	131,832,694						2,132	936

#### SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



		<u>New I</u>	<u>-oans</u>	Average Fees & Original Terms Loans Originated & Refinanced During Quarter		Location Data			
MSA Motropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	ltem #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	991	\$334,481	\$404	\$168.96	161	0.00%	0.00	15	6
Austin-Round Rock-San Marcos	10,399	\$4,103,969	\$466	\$187.72	169	6.43%	1.31	122	62
Beaumont-Port Arthur	2,401	\$1,103,200	\$593	\$140.33	155	3.50%	1.73	37	22
Brownsville-Harlingen	2,429	\$815,768	\$508	\$162.63	163	6.42%	1.45	44	19
College Station-Bryan	888	\$316,656	\$431	\$170.06	149	2.07%	1.50	10	6
Corpus Christi	2,533	\$865,350	\$411	\$183.46	167	3.41%	1.22	50	21
Dallas-Plano-Irving (Metropolitan Division)	59,220	\$34,887,686	\$628	\$116.96	143	2.22%	1.27	310	136
El Paso	4,050	\$1,335,414	\$441	\$120.14	160	5.03%	1.44	87	40
Fort Worth-Arlington (Metropolitan Division)	30,470	\$16,148,293	\$739	\$105.55	151	7.43%	1.20	201	78
Houston-Sugar Land-Baytown	31,852	\$13,276,636	\$511	\$144.52	152	6.00%	1.49	438	196
Killeen-Temple-Fort Hood	1,673	\$719,710	\$545	\$113.48	160	6.75%	1.06	36	19
Laredo	2,006	\$692,860	\$504	\$204.55	168	8.96%	1.33	21	8
Lubbock	1,293	\$699,948	\$646	\$78.63	168	8.53%	1.38	24	12
McAllen-Edinburg-Mission	3,783	\$1,622,613	\$569	\$148.86	167	10.79%	1.41	76	31
San Antonio-New Braunfels	17,759	\$5,948,762	\$409	\$169.34	164	6.06%	1.39	165	100
Waco	1,730	\$535,333	\$373	\$156.65	166	4.05%	1.19	19	10
Remainder of State (Outside Reported MSA)	23,885	\$9,695,025	\$609	\$65.00	127	15.53%	1.51	439	258
Out-of-State	134,781	\$57,814,277	\$593	\$186.40	144	12.17%	1.72	38	16
Totals	332,143	150,915,980						2,132	1,040

### INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.



		<u>New l</u>	<u>oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	418	\$138,966	\$1,390	\$15.71	30	52.81%	1.40	15	7
Austin-Round Rock-San Marcos	6,287	\$1,461,925	\$1,633	\$15.50	29	45.69%	1.49	122	37
Beaumont-Port Arthur	5,375	\$1,042,245	\$922	\$20.22	30	49.60%	1.46	37	26
Brownsville-Harlingen	3,267	\$806,583	\$1,147	\$15.82	30	50.31%	1.52	44	24
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	10	4
Corpus Christi	2,589	\$532,187	\$1,058	\$15.48	30	44.10%	1.52	50	15
Dallas-Plano-Irving (Metropolitan Division)	48,486	\$17,856,400	\$1,810	\$15.19	30	43.54%	1.47	310	142
El Paso	4,688	\$1,265,404	\$1,391	\$14.72	30	49.06%	1.51	87	16
Fort Worth-Arlington (Metropolitan Division)	16,912	\$3,960,259	\$1,195	\$15.02	29	48.69%	1.52	201	104
Houston-Sugar Land-Baytown	47,962	\$12,396,225	\$1,301	\$16.38	30	49.28%	1.54	438	212
Killeen-Temple-Fort Hood	1,889	\$394,422	\$944	\$16.92	30	45.89%	1.50	36	17
Laredo	3,982	\$952,649	\$1,160	\$15.90	30	50.26%	1.41	21	12
Lubbock	2,677	\$640,023	\$1,072	\$15.28	30	49.32%	1.55	24	13
McAllen-Edinburg-Mission	4,993	\$1,037,052	\$1,061	\$15.68	29	43.21%	1.48	76	50
San Antonio-New Braunfels	12,072	\$3,181,624	\$1,383	\$14.53	30	46.00%	1.50	165	41
Waco	292	\$63,312	\$763	\$17.76	30	35.06%	1.30	19	7
Remainder of State (Outside Reported MSA)	34,576	\$6,106,464	\$868	\$19.17	29	50.95%	1.51	439	288
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	38	0
Totals	196,796	51,903,597						2,132	1,015

#### **SINGLE PAYMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



		<u>New I</u>	<u>oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA Matura Statistical Asso	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	ltem #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	15	3
Austin-Round Rock-San Marcos	2,166	\$1,358,996	\$1,169	\$134.35	157	14.01%	1.33	122	44
Beaumont-Port Arthur	1,256	\$814,745	\$1,079	\$139.66	151	14.70%	1.23	37	7
Brownsville-Harlingen	1,575	\$867,769	\$996	\$124.23	160	12.78%	1.22	44	17
College Station-Bryan	1,016	\$554,913	\$868	\$130.77	154	16.50%	1.18	10	7
Corpus Christi	1,150	\$626,945	\$1,050	\$137.59	156	12.48%	1.26	50	18
Dallas-Plano-Irving (Metropolitan Division)	8,461	\$4,778,632	\$974	\$133.35	156	14.12%	1.25	310	110
El Paso	1,041	\$491,533	\$852	\$140.08	161	10.94%	1.23	87	26
Fort Worth-Arlington (Metropolitan Division)	5,881	\$3,155,645	\$1,007	\$138.57	158	16.61%	1.33	201	66
Houston-Sugar Land-Baytown	11,920	\$7,850,980	\$1,137	\$133.82	154	14.17%	1.22	438	163
Killeen-Temple-Fort Hood	1,090	\$523,835	\$879	\$132.79	161	14.29%	1.19	36	16
Laredo	484	\$251,662	\$995	\$131.64	172	14.58%	1.20	21	5
Lubbock	1,307	\$772,666	\$1,085	\$139.41	157	18.25%	1.26	24	10
McAllen-Edinburg-Mission	3,394	\$2,262,859	\$1,149	\$109.27	165	9.42%	1.33	76	25
San Antonio-New Braunfels	4,380	\$2,505,622	\$1,056	\$135.11	155	17.06%	1.38	165	75
Waco	1,028	\$515,983	\$882	\$135.00	162	14.41%	1.34	19	8
Remainder of State (Outside Reported MSA)	12,842	\$6,443,365	\$938	\$129.53	157	16.37%	1.32	439	165
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	38	2
Totals	60,360	34,614,460						2,132	767

#### **INSTALLMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



## **REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>**

<b>MSA</b> Metropolitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	30	1,048	2.86
Austin-Round Rock-San Marcos	208	7,158	2.91
Beaumont-Port Arthur	157	5,046	3.11
Brownsville-Harlingen	150	4,202	3.57
College Station-Bryan	25	2,070	1.21
Corpus Christi	84	3,340	2.51
Dallas-Plano-Irving (Metropolitan Division)	1,587	39,794	3.99
El Paso	166	4,615	3.60
Fort Worth-Arlington (Metropolitan Division)	647	18,943	3.42
Houston-Sugar Land-Baytown	1,507	49,126	3.07
Killeen-Temple-Fort Hood	94	2,907	3.23
Laredo	95	2,517	3.77
Lubbock	76	3,494	2.18
McAllen-Edinburg-Mission	187	8,189	2.28
San Antonio-New Braunfels	405	60,288	0.67
Waco	22	1,724	1.28
Remainder of State (Outside Reported MSA)	2,097	42,401	4.95
Out-of-State	2	4,381	0.05
Totals	7,539	261,243	2.89

<sup>1</sup>Includes both single payment and installment title loans.



# **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Divi	sion	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



# CREDIT COMMISSIONER

Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA
McLennan County		