

		<u>New I</u>	<u>.oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	16	4
Austin-Round Rock-San Marcos	10,699	\$1,360,687	\$441	\$22.47	18	51.38%	2.13	111	41
Beaumont-Port Arthur	5,991	\$784,509	\$357	\$21.76	18	49.69%	2.09	36	26
Brownsville-Harlingen	6,746	\$817,403	\$386	\$22.23	20	54.83%	2.05	44	20
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	10	3
Corpus Christi	3,367	\$509,313	\$437	\$21.35	19	57.64%	2.02	53	14
Dallas-Plano-Irving (Metropolitan Division)	68,343	\$15,621,030	\$508	\$23.01	17	40.47%	2.03	295	104
El Paso	5,958	\$451,072	\$367	\$22.09	17	56.31%	2.35	69	22
Fort Worth-Arlington (Metropolitan Division)	25,422	\$3,037,325	\$398	\$24.17	18	49.64%	2.18	185	83
Houston-Sugar Land-Baytown	83,651	\$8,753,634	\$437	\$24.25	17	50.87%	2.16	416	175
Killeen-Temple-Fort Hood	5,301	\$783,070	\$411	\$22.16	20	51.67%	1.97	33	13
Laredo	4,790	\$743,593	\$416	\$22.95	18	49.88%	2.03	24	15
Lubbock	3,004	\$306,830	\$395	\$20.17	18	57.05%	2.19	23	8
McAllen-Edinburg-Mission	13,455	\$1,525,716	\$415	\$22.56	20	58.44%	2.06	83	47
San Antonio-New Braunfels	20,589	\$2,174,286	\$409	\$21.49	18	55.03%	2.22	162	51
Waco	2,145	\$273,760	\$321	\$21.97	19	37.89%	2.02	19	8
Remainder of State (Outside Reported MSA)	67,232	\$7,613,099	\$395	\$22.55	19	52.84%	2.11	439	257
Out-of-State	260,521	\$71,229,304	\$467	\$24.20	25	35.58%	2.01	39	10
Totals	588,642	116,179,457						2,057	901

#### SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.



		<u>New I</u>	<u>_oans</u>	Average Fees & Original Terms Loans Originated & Refinanced During Quarte		Refinanced During Quarter	Location Data		
MSA Motropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	666	\$246,979	\$488	\$126.94	155	0.43%	1.00	16	6
Austin-Round Rock-San Marcos	9,919	\$4,356,810	\$516	\$179.40	168	6.39%	1.29	111	54
Beaumont-Port Arthur	2,188	\$1,243,200	\$671	\$146.70	165	2.10%	1.34	36	21
Brownsville-Harlingen	2,393	\$820,109	\$497	\$158.56	161	5.38%	1.32	44	18
College Station-Bryan	660	\$224,479	\$476	\$156.31	136	4.82%	1.30	10	6
Corpus Christi	2,243	\$727,833	\$389	\$182.93	166	3.40%	1.20	53	21
Dallas-Plano-Irving (Metropolitan Division)	55,026	\$31,393,357	\$627	\$107.93	135	2.99%	1.22	295	119
El Paso	5,587	\$1,542,795	\$466	\$63.68	99	10.34%	1.20	69	36
Fort Worth-Arlington (Metropolitan Division)	37,964	\$21,592,383	\$791	\$83.47	142	8.20%	1.10	185	68
Houston-Sugar Land-Baytown	51,286	\$20,360,078	\$572	\$80.11	88	10.34%	1.22	416	175
Killeen-Temple-Fort Hood	1,532	\$677,213	\$602	\$91.02	148	8.97%	1.19	33	14
Laredo	2,211	\$767,105	\$512	\$203.62	168	9.82%	1.40	24	9
Lubbock	1,454	\$695,192	\$615	\$67.37	167	17.01%	1.19	23	11
McAllen-Edinburg-Mission	4,447	\$1,785,064	\$510	\$161.06	163	7.53%	1.33	83	36
San Antonio-New Braunfels	18,635	\$6,227,736	\$448	\$137.78	137	7.64%	1.28	162	84
Waco	1,799	\$605,568	\$388	\$150.03	167	6.03%	1.11	19	9
Remainder of State (Outside Reported MSA)	24,466	\$10,313,770	\$595	\$72.28	135	11.80%	1.37	439	238
Out-of-State	145,351	\$74,979,757	\$620	\$189.15	158	5.16%	1.58	39	17
Totals	367,827	178,559,427						2,057	942

### INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

<sup>1</sup>Does not include additional cash advanced on refinances.



		<u>New l</u>	<u>Loans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	778	\$316,599	\$1,287	\$16.82	30	43.87%	1.52	16	5
Austin-Round Rock-San Marcos	6,311	\$1,796,224	\$1,520	\$16.06	30	46.14%	1.55	111	41
Beaumont-Port Arthur	4,375	\$1,014,945	\$1,062	\$20.33	30	51.44%	1.49	36	24
Brownsville-Harlingen	2,675	\$700,625	\$1,162	\$14.93	30	46.01%	1.59	44	20
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	10	3
Corpus Christi	1,865	\$575,403	\$1,329	\$15.29	30	45.03%	1.43	53	15
Dallas-Plano-Irving (Metropolitan Division)	39,189	\$9,557,324	\$1,449	\$14.80	30	45.93%	1.62	295	127
El Paso	5,300	\$1,655,711	\$1,403	\$14.72	30	45.86%	1.55	69	18
Fort Worth-Arlington (Metropolitan Division)	16,575	\$4,931,852	\$1,281	\$15.23	30	48.66%	1.58	185	83
Houston-Sugar Land-Baytown	41,482	\$13,784,730	\$1,417	\$15.62	30	46.88%	1.53	416	201
Killeen-Temple-Fort Hood	1,955	\$440,064	\$961	\$17.28	30	45.50%	1.48	33	16
Laredo	3,587	\$932,702	\$1,257	\$15.03	11	49.69%	1.48	24	10
Lubbock	3,238	\$975,247	\$1,179	\$16.26	30	48.48%	1.48	23	13
McAllen-Edinburg-Mission	4,613	\$1,171,276	\$1,168	\$16.34	29	48.02%	1.58	83	48
San Antonio-New Braunfels	12,434	\$3,904,400	\$1,552	\$14.42	30	45.97%	1.57	162	37
Waco	662	\$86,271	\$520	\$21.88	30	50.00%	1.69	19	9
Remainder of State (Outside Reported MSA)	32,470	\$7,067,508	\$961	\$19.11	29	48.27%	1.55	439	284
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	39	0
Totals	177,802	#DIV/0!						2,057	954

#### **SINGLE PAYMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.



		<u>New l</u>	<u>oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA Matropolitas Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	741	\$512,220	\$1,197	\$107.27	153	6.47%	1.22	16	5
Austin-Round Rock-San Marcos	3,843	\$2,742,947	\$1,276	\$107.26	153	7.89%	1.31	111	46
Beaumont-Port Arthur	1,128	\$856,682	\$1,203	\$139.49	151	20.13%	1.17	36	11
Brownsville-Harlingen	1,897	\$1,148,473	\$1,107	\$112.63	161	9.31%	1.17	44	17
College Station-Bryan	1,051	\$596,366	\$938	\$134.85	154	14.95%	1.20	10	7
Corpus Christi	1,755	\$1,227,826	\$1,208	\$111.67	154	7.14%	1.32	53	19
Dallas-Plano-Irving (Metropolitan Division)	13,377	\$8,822,973	\$1,133	\$116.78	154	9.46%	1.29	295	125
El Paso	3,644	\$2,667,272	\$1,219	\$90.18	152	3.06%	1.26	69	31
Fort Worth-Arlington (Metropolitan Division)	6,764	\$4,572,335	\$1,213	\$119.01	156	11.93%	1.29	185	71
Houston-Sugar Land-Baytown	17,610	\$12,788,400	\$1,240	\$112.87	153	9.79%	1.27	416	177
Killeen-Temple-Fort Hood	1,323	\$692,436	\$993	\$119.53	156	10.62%	1.39	33	14
Laredo	690	\$452,743	\$1,034	\$102.86	173	4.90%	1.33	24	6
Lubbock	1,136	\$526,645	\$1,049	\$139.95	152	33.48%	1.36	23	9
McAllen-Edinburg-Mission	3,512	\$2,608,164	\$1,301	\$101.29	166	8.32%	1.29	83	31
San Antonio-New Braunfels	7,801	\$5,417,689	\$1,171	\$107.33	152	8.74%	1.31	162	84
Waco	1,361	\$728,785	\$963	\$107.78	154	8.98%	1.33	19	10
Remainder of State (Outside Reported MSA)	12,905	\$6,050,375	\$958	\$127.99	158	18.96%	1.30	439	160
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	39	2
Totals	81,378	54,002,549						2,057	825

#### **INSTALLMENT - AUTO TITLE**

<sup>1</sup>Does not include additional cash advanced on refinances.



## **REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>**

MSA Motropoliton Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	103	1,833	5.62%
Austin-Round Rock-San Marcos	363	10,080	3.60%
Beaumont-Port Arthur	125	4,205	2.97%
Brownsville-Harlingen	118	4,531	2.60%
College Station-Bryan	12	2,047	0.59%
Corpus Christi	119	4,051	2.94%
Dallas-Plano-Irving (Metropolitan Division)	1,930	44,899	4.30%
El Paso	353	9,736	3.63%
Fort Worth-Arlington (Metropolitan Division)	782	21,070	3.71%
Houston-Sugar Land-Baytown	1,741	56,032	3.11%
Killeen-Temple-Fort Hood	128	3,255	3.93%
Laredo	100	2,810	3.56%
Lubbock	220	3,492	6.30%
McAllen-Edinburg-Mission	174	8,846	1.97%
San Antonio-New Braunfels	727	20,064	3.62%
Waco	86	2,607	3.30%
Remainder of State (Outside Reported MSA)	1,180	41,470	2.85%
Out-of-State <sup>2</sup>	*	*	*
Totals	8,256	258,702	3.19%

<sup>1</sup>Includes both single payment and installment title loans.



# **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Divi	sion	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divis	ion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



# CREDIT COMMISSIONER

Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA
McLennan County		