

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New</u>	New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarter				w Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarter L		<u>Locatio</u>	on Data
MSA	No. of Transa	Estimated Total Am Advanced	t Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting	
Metropolitan Statistical Area	All Loans & Refi		Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity	
Amarillo	7,866	\$1,021,455	\$407	\$21.98	17	57.18%	2.08	26	19	
Austin-Round Rock-San Marcos	40,910	\$5,786,091	\$441	\$25.62	19	58.18%	2.25	233	88	
Beaumont-Port Arthur	16,828	\$2,221,804	\$425	\$22.17	18	45.14%	2.05	47	37	
Brownsville-Harlingen	23,404	\$2,715,555	\$404	\$22.31	19	51.44%	2.10	64	47	
College Station-Bryan	2,279	\$314,676	\$389	\$50.07	38	20.14%	1.70	17	9	
Corpus Christi	21,681	\$3,069,825	\$445	\$22.36	18	50.64%	2.10	79	51	
Dallas-Plano-Irving (Metropolitan Division)	244,655	\$50,104,371	\$470	\$24.57	18	45.41%	1.99	524	235	
El Paso	17,012	\$1,604,943	\$332	\$23.91	17	49.00%	2.56	161	54	
Fort Worth-Arlington (Metropolitan Division)	94,073	\$11,929,267	\$435	\$22.54	17	53.67%	2.16	326	232	
Houston-Sugar Land-Baytown	185,241	\$23,003,399	\$462	\$23.37	16	55.24%	2.33	808	445	
Killeen-Temple-Fort Hood	14,725	\$1,673,303	\$411	\$22.91	23	48.06%	2.03	48	34	
Laredo	12,329	\$1,964,351	\$478	\$23.16	18	48.14%	2.03	29	25	
Lubbock	9,925	\$1,178,994	\$423	\$21.39	17	51.04%	2.23	33	23	
McAllen-Edinburg-Mission	35,882	\$4,308,940	\$427	\$22.66	18	56.43%	2.01	97	75	
San Antonio-New Braunfels	46,426	\$5,987,655	\$425	\$23.75	18	53.26%	2.17	321	104	
Waco	9,208	\$909,853	\$370	\$22.58	24	48.66%	2.01	34	22	
Remainder of State (Outside Reported MSA) ²	164,518	\$19,487,449	\$455	\$21.99	19	50.99%	2.06	564	408	
Out-of-State	285,583	\$64,818,560	\$547	\$24.92	18	54.04%	2.07	50	13	
To	otals 1,232,54	5 \$202,100,491						3,461	1,921	

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New I</u>	New Loans				Refinanced During Quarter	<u>Location Data</u>	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	1,017	\$527,621	\$602	\$144.06	163	4.30%	1.15	26	7
Austin-Round Rock-San Marcos	16,312	\$5,651,117	\$415	\$184.19	157	8.67%	1.24	233	80
Beaumont-Port Arthur	1,563	\$579,061	\$426	\$189.84	170	10.76%	1.41	47	9
Brownsville-Harlingen	1,999	\$695,718	\$470	\$145.12	168	12.76%	1.30	64	12
College Station-Bryan	722	\$168,268	\$409	\$183.92	149	7.73%	1.43	17	6
Corpus Christi	3,681	\$1,368,376	\$446	\$195.29	171	12.16%	1.26	79	16
Dallas-Plano-Irving (Metropolitan Division)	50,850	\$27,237,882	\$606	\$122.91	144	5.30%	1.18	524	145
El Paso	5,787	\$1,717,746	\$346	\$91.76	98	4.90%	1.31	161	57
Fort Worth-Arlington (Metropolitan Division)	31,044	\$21,468,742	\$762	\$111.15	148	6.19%	1.11	326	43
Houston-Sugar Land-Baytown	29,856	\$11,495,286	\$440	\$191.14	161	4.88%	1.24	808	222
Killeen-Temple-Fort Hood	4,225	\$1,477,316	\$662	\$90.95	171	25.20%	1.36	48	9
Laredo	166	\$73,637	\$676	\$175.76	151	0.95%	1.00	29	10
Lubbock	1,382	\$665,028	\$651	\$113.18	170	7.39%	1.09	33	8
McAllen-Edinburg-Mission	1,641	\$763,602	\$620	\$108.94	168	10.47%	1.15	97	20
San Antonio-New Braunfels	26,778	\$8,412,668	\$365	\$178.51	148	6.08%	1.34	321	135
Waco	1,930	\$641,322	\$559	\$93.57	171	18.67%	1.34	34	8
Remainder of State (Outside Reported MSA) ²	19,491	\$9,131,438	\$645	\$109.81	168	11.12%	1.17	564	153
Out-of-State	38,712	\$18,389,551	\$508	\$182.45	148	5.05%	1.69	50	12
Total	s 237,156	\$110.464.380						3.461	952

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.



SINGLE PAYMENT - AUTO TITLE

	New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarter		Locatio	on Data					
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	2,934	\$682,145	\$991	\$21.57	30	47.58%	1.37	26	19
Austin-Round Rock-San Marcos	16,478	\$4,559,080	\$1,372	\$19.49	30	44.21%	1.51	233	77
Beaumont-Port Arthur	10,728	\$2,040,925	\$1,042	\$20.67	30	51.14%	1.45	47	37
Brownsville-Harlingen	9,445	\$2,501,586	\$1,315	\$17.73	28	59.05%	1.58	64	48
College Station-Bryan	834	\$591,663	\$873	\$41.66	45	37.27%	1.15	17	11
Corpus Christi	7,932	\$1,881,461	\$1,204	\$17.97	29	54.46%	1.51	79	53
Dallas-Plano-Irving (Metropolitan Division)	71,421	\$19,436,414	\$1,240	\$18.14	30	47.76%	1.45	524	284
El Paso	9,859	\$3,492,406	\$1,212	\$19.03	30	44.03%	1.47	161	77
Fort Worth-Arlington (Metropolitan Division)	51,736	\$12,519,993	\$1,207	\$17.54	29	52.44%	1.49	326	231
Houston-Sugar Land-Baytown	68,350	\$20,450,929	\$1,336	\$18.75	30	48.41%	1.44	808	462
Killeen-Temple-Fort Hood	7,743	\$1,762,409	\$1,126	\$20.29	29	51.72%	1.46	48	38
Laredo	4,372	\$1,334,802	\$1,331	\$18.35	30	54.95%	1.50	29	22
Lubbock	5,825	\$1,593,682	\$1,136	\$20.66	30	51.06%	1.42	33	27
McAllen-Edinburg-Mission	12,744	\$3,902,312	\$1,294	\$19.83	28	51.88%	1.49	97	73
San Antonio-New Braunfels	24,570	\$7,988,933	\$1,428	\$17.66	30	44.74%	1.45	321	103
Waco	6,541	\$1,168,166	\$933	\$21.59	30	52.36%	1.43	34	24
Remainder of State (Outside Reported MSA) ²	72,613	\$14,704,454	\$1,042	\$21.22	29	51.87%	1.47	564	416
Out-of-State ³	727	*	*	*	*	*	*	50	1
Tota	ls 384,852	\$100,681,980						3.461	2.003

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.

³Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

			<u>New l</u>	.oans	Average Fees & Original Terms Loans Originated & Refinanced During Quarter		Refinanced During Quarter	Location Data		
MSA		No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Are	ea A	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo		418	\$228,135	\$902	\$116.93	174	9.72%	1.42	26	12
Austin-Round Rock-San Marcos		1,168	\$751,265	\$1,089	\$104.72	210	14.96%	1.75	233	77
Beaumont-Port Arthur		100	\$88,558	\$1,213	\$74.73	163	5.63%	1.75	47	11
Brownsville-Harlingen		589	\$381,731	\$1,040	\$110.66	197	7.08%	1.64	64	17
College Station-Bryan		461	\$298,216	\$835	\$98.78	177	4.53%	1.27	17	10
Corpus Christi		897	\$786,018	\$1,170	\$129.71	203	4.97%	1.65	79	29
Dallas-Plano-Irving (Metropolitan Division)		4,781	\$2,709,769	\$978	\$89.92	165	18.45%	1.32	524	151
El Paso		631	\$374,221	\$803	\$92.53	165	2.11%	1.10	161	49
Fort Worth-Arlington (Metropolitan Division)		1,991	\$1,297,524	\$1,039	\$102.63	205	15.14%	1.40	326	69
Houston-Sugar Land-Baytown		7,992	\$6,742,810	\$1,088	\$112.55	193	9.17%	1.29	808	294
Killeen-Temple-Fort Hood		583	\$162,165	\$1,201	\$50.29	168	37.40%	2.00	48	12
Laredo		127	\$109,642	\$1,797	\$47.49	165	29.51%	1.39	29	9
Lubbock		273	\$63,275	\$944	\$53.93	167	30.30%	1.80	33	11
McAllen-Edinburg-Mission		582	\$581,799	\$1,531	\$84.47	219	16.38%	1.21	97	21
San Antonio-New Braunfels		2,370	\$1,344,375	\$947	\$96.47	183	9.49%	1.66	321	125
Waco		435	\$84,615	\$791	\$55.44	168	25.25%	1.60	34	7
Remainder of State (Outside Reported MSA) ²		7,205	\$3,055,546	\$1,046	\$64.63	162	24.99%	1.32	564	187
Out-of-State ³		147	*	*	*	*	*	*	50	2
_	Totals	30,750	\$19,685,917				_	-	3.461	1.093

¹Does not include additional cash advanced on refinances.

²Includes provisionally licensed companies where an MSA designation could not be made.

³Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



REPOSSESSION FIGURES FOR TITLE LENDERS¹

	TEL 033E33ION FIGURES FOR TITLE ELIVERS					
MSA	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	143	2,682	5.33			
Austin-Round Rock-San Marcos	431	12,815	3.36			
Beaumont-Port Arthur	242	6,404	3.78			
Brownsville-Harlingen	189	6,376	2.96			
College Station-Bryan	35	3,080	1.14			
Corpus Christi	225	6,650	3.38			
Dallas-Plano-Irving (Metropolitan Division)	1,902	53,210	3.57			
El Paso	261	7,872	3.32			
Fort Worth-Arlington (Metropolitan Division)	1,592	35,203	4.52			
Houston-Sugar Land-Baytown	2,829	83,381	3.39			
Killeen-Temple-Fort Hood	283	4,928	5.74			
Laredo	71	2,432	2.92			
Lubbock	176	4,279	4.11			
McAllen-Edinburg-Mission	229	8,275	2.77			
San Antonio-New Braunfels	769	20,542	3.74			
Waco	213	4,292	4.96			
Remainder of State (Outside Reported MSA) ²	1,957	52,939	3.70			
Out-of-State	34	3,575	0.95			
Totals	11,581	318,935	3.63			

¹Includes both single payment and installment title loans.

²Includes provisionally licensed companies where an MSA designation could not be made.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	rision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	sion	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County	•	
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County