

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		New I	<u>.oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	16	4
Austin-Round Rock-San Marcos	12,900	\$1,689,183	\$442	\$22.61	18	48.60%	2.10	119	42
Beaumont-Port Arthur	5,994	\$782,438	\$382	\$21.53	19	52.55%	1.94	35	26
Brownsville-Harlingen	8,359	\$1,051,671	\$398	\$22.24	20	54.66%	1.96	46	23
College Station-Bryan ²	*	*	*	*	*	*	*	10	3
Corpus Christi	2,994	\$494,948	\$461	\$21.08	19	47.86%	1.96	47	13
Dallas-Plano-Irving (Metropolitan Division)	92,970	\$20,017,516	\$503	\$23.38	17	45.08%	2.13	299	109
El Paso	14,683	\$1,464,442	\$372	\$22.97	15	61.24%	2.45	84	24
Fort Worth-Arlington (Metropolitan Division)	40,032	\$4,801,080	\$424	\$24.44	17	54.11%	2.36	191	90
Houston-Sugar Land-Baytown	161,750	\$18,506,553	\$494	\$25.74	15	63.81%	2.37	431	182
Killeen-Temple-Fort Hood	5,952	\$911,561	\$425	\$22.47	20	51.57%	1.99	33	14
Laredo	6,655	\$942,768	\$390	\$23.21	19	45.30%	2.06	21	15
Lubbock	3,713	\$352,814	\$396	\$21.08	18	50.74%	2.10	24	8
McAllen-Edinburg-Mission	19,188	\$2,331,915	\$412	\$22.67	19	53.81%	2.04	84	47
San Antonio-New Braunfels	34,523	\$4,115,100	\$421	\$22.80	16	58.69%	2.31	165	54
Waco	2,944	\$407,272	\$324	\$22.52	18	35.06%	1.83	20	9
Remainder of State (Outside Reported MSA)	82,199	\$10,091,826	\$408	\$22.96	20	51.61%	2.13	440	269
Out-of-State	290,030	\$75,152,169	\$470	\$24.42	25	37.89%	2.03	36	10
Tota	ls 786,311	143,342,404		<u> </u>		<u> </u>		2,101	942

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New l</u>	<u>Loans</u>	Average Fees &	Average Fees & Original Terms Loans Originated & Refinanced During Quart		Refinanced During Quarter	Locatio	on Data
MSA Matrapolitan Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	759	\$277,803	\$481	\$131.05	151	0.56%	1.00	16	6
Austin-Round Rock-San Marcos	10,470	\$4,258,924	\$486	\$186.82	167	5.58%	1.26	119	60
Beaumont-Port Arthur	1,785	\$922,057	\$627	\$150.14	164	2.30%	1.31	35	22
Brownsville-Harlingen	2,555	\$879,179	\$518	\$163.09	160	6.23%	1.35	46	18
College Station-Bryan	888	\$319,812	\$481	\$154.83	139	4.50%	1.15	10	6
Corpus Christi	2,497	\$857,275	\$412	\$189.68	165	2.82%	1.20	47	20
Dallas-Plano-Irving (Metropolitan Division)	54,189	\$31,748,371	\$630	\$112.43	142	2.60%	1.22	299	123
El Paso	3,063	\$978,412	\$510	\$97.71	153	3.16%	1.24	84	35
Fort Worth-Arlington (Metropolitan Division)	35,861	\$18,399,258	\$753	\$92.72	151	7.59%	1.12	191	68
Houston-Sugar Land-Baytown	24,247	\$11,010,322	\$536	\$148.69	157	4.23%	1.22	431	175
Killeen-Temple-Fort Hood	1,602	\$705,741	\$611	\$95.33	150	9.44%	1.23	33	14
Laredo	2,378	\$787,788	\$496	\$208.34	167	10.08%	1.38	21	8
Lubbock	1,284	\$673,583	\$657	\$69.45	164	11.77%	1.28	24	11
McAllen-Edinburg-Mission	4,237	\$1,801,811	\$567	\$150.39	161	10.36%	1.23	84	34
San Antonio-New Braunfels	17,897	\$6,293,214	\$436	\$169.77	167	5.96%	1.31	165	88
Waco	2,108	\$690,930	\$385	\$152.43	158	4.48%	1.14	20	10
Remainder of State (Outside Reported MSA)	23,995	\$11,032,353	\$632	\$74.73	131	12.56%	1.33	440	243
Out-of-State	147,154	\$77,295,450	\$664	\$195.52	165	6.69%	1.57	36	15
Tota	ils 336,969	168,932,284		<u>-</u>		<u>- </u>		2,101	956

¹Does not include additional cash advanced on refinances.



SINGLE PAYMENT - AUTO TITLE

		<u>New l</u>	<u>Loans</u>	<u>Average Fees & Original Terms</u> <u>Loans Originated & Refinanced During Quarter</u>					<u>Location Data</u>	
MSA Metropoliton Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting	
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity	
Amarillo	597	\$260,581	\$1,184	\$16.86	30	32.47%	1.62	16	5	
Austin-Round Rock-San Marcos	6,676	\$2,079,471	\$1,644	\$15.88	30	43.62%	1.56	119	41	
Beaumont-Port Arthur	4,167	\$838,647	\$1,117	\$20.07	30	38.31%	1.46	35	26	
Brownsville-Harlingen	3,180	\$808,996	\$1,282	\$15.44	30	39.71%	1.62	46	21	
College Station-Bryan ²	*	*	*	*	*	*	*	10	3	
Corpus Christi	1,873	\$446,388	\$1,200	\$15.08	30	32.74%	1.45	47	14	
Dallas-Plano-Irving (Metropolitan Division)	47,349	\$12,214,716	\$1,568	\$14.88	30	46.98%	1.65	299	138	
El Paso	5,620	\$1,807,560	\$1,525	\$14.64	30	45.19%	1.57	84	19	
Fort Worth-Arlington (Metropolitan Division)	17,931	\$4,977,067	\$1,313	\$15.24	30	45.56%	1.62	191	88	
Houston-Sugar Land-Baytown	43,144	\$12,079,779	\$1,396	\$15.94	30	41.86%	1.56	431	204	
Killeen-Temple-Fort Hood	2,075	\$526,948	\$1,054	\$17.09	30	48.10%	1.60	33	17	
Laredo	4,109	\$880,021	\$1,261	\$15.50	30	46.74%	1.40	21	13	
Lubbock	3,131	\$944,181	\$1,288	\$15.91	30	41.03%	1.64	24	12	
McAllen-Edinburg-Mission	5,555	\$1,248,961	\$1,201	\$16.36	29	42.49%	1.50	84	50	
San Antonio-New Braunfels	13,740	\$4,518,259	\$1,516	\$14.48	30	40.75%	1.60	165	36	
Waco	513	\$84,534	\$509	\$20.20	30	49.04%	1.42	20	8	
Remainder of State (Outside Reported MSA)	34,259	\$7,804,099	\$1,016	\$18.79	29	50.15%	1.61	440	281	
Out-of-State ²	*	*	*	*	*	*	*	36	0	
Tota	ls 194,215	51,583,465		-				2,101	976	

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

		<u>New L</u>	.oans	Average Fees & Original Terms		Loans Originated & R	<u>Locatio</u>	Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	843	\$558,303	\$1,001	\$111.42	164	4.78%	1.31	16	5
Austin-Round Rock-San Marcos	3,723	\$2,938,588	\$1,123	\$108.69	162	5.35%	1.26	119	52
Beaumont-Port Arthur	840	\$445,648	\$1,087	\$139.22	151	10.00%	1.18	35	10
Brownsville-Harlingen	1,987	\$1,261,544	\$1,105	\$114.00	163	7.07%	1.28	46	18
College Station-Bryan	983	\$538,643	\$937	\$131.27	156	12.15%	1.11	10	7
Corpus Christi	1,618	\$1,086,142	\$1,034	\$113.60	161	5.05%	1.31	47	20
Dallas-Plano-Irving (Metropolitan Division)	12,509	\$8,242,198	\$1,000	\$117.91	160	7.25%	1.28	299	128
El Paso	4,199	\$3,520,351	\$976	\$89.03	165	1.47%	1.25	84	38
Fort Worth-Arlington (Metropolitan Division)	6,657	\$4,419,238	\$1,156	\$121.74	161	8.35%	1.35	191	68
Houston-Sugar Land-Baytown	15,933	\$12,421,494	\$1,143	\$111.84	160	5.24%	1.24	431	180
Killeen-Temple-Fort Hood	1,281	\$644,101	\$890	\$118.68	162	7.40%	1.33	33	15
Laredo	791	\$577,274	\$1,050	\$102.53	170	4.34%	1.26	21	6
Lubbock	1,043	\$425,270	\$962	\$139.11	154	20.25%	1.40	24	9
McAllen-Edinburg-Mission	3,574	\$2,403,968	\$1,272	\$106.17	165	7.69%	1.36	84	30
San Antonio-New Braunfels	7,644	\$5,740,294	\$1,034	\$107.10	161	5.43%	1.33	165	88
Waco	1,432	\$991,613	\$1,025	\$111.04	163	4.69%	1.34	20	10
Remainder of State (Outside Reported MSA)	12,790	\$5,849,270	\$958	\$127.75	158	15.02%	1.35	440	170
Out-of-State ²	*	*	*	*	*	*	*	36	2
Totals	78,923	54,130,924		<u> </u>				2,101	856

¹Does not include additional cash advanced on refinances.

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

MSA	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	89	1,754	5.07%
Austin-Round Rock-San Marcos	384	8,850	4.34%
Beaumont-Port Arthur	173	4,068	4.25%
Brownsville-Harlingen	172	4,450	3.87%
College Station-Bryan	18	2,141	0.84%
Corpus Christi	161	3,742	4.30%
Dallas-Plano-Irving (Metropolitan Division)	2,403	35,237	6.82%
El Paso	358	9,760	3.67%
Fort Worth-Arlington (Metropolitan Division)	862	17,188	5.02%
Houston-Sugar Land-Baytown	1,939	49,053	3.95%
Killeen-Temple-Fort Hood	143	3,289	4.35%
Laredo	123	2,230	5.52%
Lubbock	157	2,823	5.56%
McAllen-Edinburg-Mission	279	8,635	3.23%
San Antonio-New Braunfels	709	17,938	3.95%
Waco	65	2,906	2.24%
Remainder of State (Outside Reported MSA)	1,257	41,393	3.04%
Out-of-State ²	*	*	*
Totals	9.295	-	

Totals 9,295

¹Includes both single payment and installment title loans.

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METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	vision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	ision	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County