

| | | <u>New I</u> | <u>_oans</u> | Average Fees & Original Terms | | Loans Originated & Refinanced During Quarter | | Location Data | |
|--|-------------------------------------|---------------------------------|------------------------------|----------------------------------|----------------------------------|--|---------------------------------------|------------------------|------------------|
| MSA Motropoliton Statistical Area | No. of Transactions | Estimated Total Amt Advanced | Average Amount Advanced | Fee per Transaction | Original Term per Transaction | % of Consumers Who Refinanced | Avg No. of Refinances per Consumer | No. Filed Quarterly | No. Reporting |
| Metropolitan Statistical Area | All Loans & Refinances Item# 10F | Item # 2 X Item #6 ¹ | Consumer Proceeds Item #6 | \$ per \$100 loaned Item #10B | Item #10D (Expressed in Days) | Item #4 / Item #1 | Item #3 / Item #4 | Reports | Activity |
| Amarillo | 895 | \$146,954 | \$354 | \$50.74 | 42 | 24.72% | 2.45 | 15 | 6 |
| Austin-Round Rock-San Marcos | 10,572 | \$1,677,335 | \$475 | \$22.40 | 18 | 51.48% | 2.23 | 109 | 39 |
| Beaumont-Port Arthur | 5,461 | \$586,075 | \$337 | \$21.66 | 18 | 49.86% | 2.15 | 36 | 24 |
| Brownsville-Harlingen | 6,485 | \$732,657 | \$390 | \$22.50 | 20 | 54.33% | 2.01 | 43 | 20 |
| College Station-Bryan ² | * | * | * | * | * | * | * | 10 | 4 |
| Corpus Christi | 2,495 | \$373,859 | \$478 | \$20.17 | 18 | 52.11% | 2.20 | 54 | 14 |
| Dallas-Plano-Irving (Metropolitan Division) | 62,477 | \$14,806,423 | \$518 | \$22.76 | 17 | 39.93% | 2.05 | 291 | 96 |
| El Paso | 3,226 | \$384,742 | \$392 | \$19.89 | 19 | 50.67% | 2.19 | 68 | 21 |
| Fort Worth-Arlington (Metropolitan Division) | 20,471 | \$2,451,838 | \$405 | \$23.37 | 18 | 49.92% | 2.28 | 179 | 72 |
| Houston-Sugar Land-Baytown | 56,050 | \$7,912,166 | \$448 | \$21.39 | 17 | 51.05% | 2.19 | 415 | 169 |
| Killeen-Temple-Fort Hood | 4,506 | \$732,023 | \$454 | \$21.91 | 21 | 47.23% | 2.03 | 31 | 14 |
| Laredo | 2,943 | \$370,399 | \$377 | \$23.53 | 19 | 42.62% | 2.06 | 24 | 14 |
| Lubbock | 3,087 | \$315,292 | \$403 | \$19.87 | 17 | 53.37% | 2.21 | 22 | 6 |
| McAllen-Edinburg-Mission | 11,986 | \$1,308,741 | \$406 | \$22.67 | 19 | 53.46% | 2.04 | 84 | 45 |
| San Antonio-New Braunfels | 19,519 | \$3,182,171 | \$398 | \$20.79 | 18 | 57.08% | 2.34 | 162 | 49 |
| Waco | 2,501 | \$318,654 | \$329 | \$21.82 | 18 | 37.52% | 1.98 | 20 | 8 |
| Remainder of State (Outside Reported MSA) | 264,398 | \$64,720,090 | \$477 | \$23.16 | 25 | 39.43% | 2.13 | 447 | 251 |
| Out-of-State | 68,318 | \$13,863,907 | \$462 | \$26.12 | 18 | 37.03% | 1.84 | 26 | 7 |
| Totals | 546,435 | 114,025,105 | | | | | | 2,036 | 859 |

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

¹Does not include additional cash advanced on refinances.



| | | <u>New I</u> | <u>.oans</u> | Average Fees & Original Terms | | Loans Originated & Refinanced During Quarter | | Location Data | |
|--|-------------------------------------|---------------------------------|------------------------------|----------------------------------|----------------------------------|--|---------------------------------------|------------------------|------------------|
| MSA Motropoliton Statistical Area | No. of Transactions | Estimated Total Amt Advanced | Average Amount Advanced | Fee per Transaction | Original Term per Transaction | % of Consumers Who Refinanced | Avg No. of Refinances per Consumer | No. Filed Quarterly | No. Reporting |
| Metropolitan Statistical Area | All Loans & Refinances Item# 10F | Item # 2 X Item #6 ¹ | Consumer Proceeds Item #6 | \$ per \$100 loaned Item #10B | Item #10D (Expressed in Days) | Item #4 / Item #1 | Item #3 / Item #4 | Reports | Activity |
| Amarillo ² | * | * | * | * | * | * | * | 15 | 4 |
| Austin-Round Rock-San Marcos | 10,540 | \$4,617,753 | \$536 | \$174.48 | 169 | 7.51% | 1.31 | 109 | 51 |
| Beaumont-Port Arthur | 2,435 | \$1,114,835 | \$631 | \$149.31 | 169 | 6.54% | 1.35 | 36 | 20 |
| Brownsville-Harlingen | 2,818 | \$1,009,514 | \$519 | \$170.74 | 162 | 5.59% | 1.27 | 43 | 18 |
| College Station-Bryan | 556 | \$242,592 | \$611 | \$155.40 | 153 | 2.71% | 1.20 | 10 | 5 |
| Corpus Christi | 2,429 | \$838,735 | \$408 | \$186.77 | 168 | 3.88% | 1.19 | 54 | 17 |
| Dallas-Plano-Irving (Metropolitan Division) | 63,985 | \$36,888,627 | \$630 | \$107.33 | 133 | 2.16% | 1.23 | 291 | 112 |
| El Paso | 6,114 | \$1,536,753 | \$465 | \$62.62 | 103 | 4.90% | 1.31 | 68 | 32 |
| Fort Worth-Arlington (Metropolitan Division) | 41,343 | \$21,929,978 | \$799 | \$81.57 | 142 | 9.08% | 1.10 | 179 | 61 |
| Houston-Sugar Land-Baytown | 63,364 | \$23,782,073 | \$596 | \$76.65 | 85 | 7.57% | 1.20 | 415 | 148 |
| Killeen-Temple-Fort Hood | 1,498 | \$726,339 | \$655 | \$97.97 | 165 | 9.30% | 1.16 | 31 | 13 |
| Laredo | 2,536 | \$832,585 | \$496 | \$206.91 | 168 | 8.53% | 1.52 | 24 | 10 |
| Lubbock | 1,672 | \$857,672 | \$653 | \$72.61 | 170 | 14.81% | 1.19 | 22 | 11 |
| McAllen-Edinburg-Mission | 5,661 | \$2,389,513 | \$549 | \$154.94 | 167 | 8.05% | 1.29 | 84 | 36 |
| San Antonio-New Braunfels | 21,182 | \$7,298,609 | \$470 | \$135.86 | 139 | 6.86% | 1.33 | 162 | 82 |
| Waco | 2,091 | \$756,355 | \$416 | \$159.35 | 169 | 4.75% | 1.20 | 20 | 10 |
| Remainder of State (Outside Reported MSA) | 56,512 | \$32,240,536 | \$724 | \$91.23 | 141 | 7.70% | 1.36 | 447 | 246 |
| Out-of-State | 145,829 | \$70,406,411 | \$641 | \$188.82 | 163 | 8.99% | 1.55 | 26 | 10 |
| Totals | 430,881 | 207,614,426 | | - | | | | 2,036 | 886 |

INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

¹Does not include additional cash advanced on refinances.



| | | New | <u>-oans</u> | Average Fees & Original Terms | | Loans Originated & Refinanced During Quarter | | Location Data | |
|--|-------------------------------------|---------------------------------|------------------------------|----------------------------------|----------------------------------|--|---------------------------------------|------------------------|------------------|
| MSA | No. of Transactions | Estimated Total Amt Advanced | Average Amount Advanced | Fee per Transaction | Original Term per Transaction | % of Consumers Who Refinanced | Avg No. of Refinances per Consumer | No. Filed Quarterly | No. Reporting |
| Metropolitan Statistical Area | All Loans & Refinances Item# 10F | Item # 2 X Item #6 ¹ | Consumer Proceeds Item #6 | \$ per \$100 loaned Item #10B | Item #10D (Expressed in Days) | Item #4 / Item #1 | Item #3 / Item #4 | Reports | Activity |
| Amarillo ² | * | * | * | * | * | * | * | 15 | 4 |
| Austin-Round Rock-San Marcos | 6,735 | \$2,158,814 | \$1,672 | \$15.81 | 30 | 47.56% | 1.62 | 109 | 39 |
| Beaumont-Port Arthur | 4,021 | \$897,585 | \$1,060 | \$19.23 | 30 | 44.23% | 1.65 | 36 | 22 |
| Brownsville-Harlingen | 3,252 | \$958,385 | \$1,367 | \$14.46 | 30 | 44.48% | 1.75 | 43 | 18 |
| College Station-Bryan ² | * | * | * | * | * | * | * | 10 | 4 |
| Corpus Christi | 2,003 | \$511,583 | \$1,242 | \$15.22 | 30 | 44.29% | 1.60 | 54 | 14 |
| Dallas-Plano-Irving (Metropolitan Division) | 37,994 | \$11,586,983 | \$1,563 | \$14.43 | 30 | 46.55% | 1.74 | 291 | 122 |
| El Paso | 5,928 | \$1,745,403 | \$1,469 | \$14.45 | 30 | 47.97% | 1.72 | 68 | 18 |
| Fort Worth-Arlington (Metropolitan Division) | 19,949 | \$5,918,070 | \$1,373 | \$15.04 | 30 | 46.27% | 1.73 | 179 | 79 |
| Houston-Sugar Land-Baytown | 48,890 | \$15,988,447 | \$1,463 | \$15.23 | 30 | 45.47% | 1.67 | 415 | 196 |
| Killeen-Temple-Fort Hood | 2,130 | \$514,300 | \$1,120 | \$17.61 | 30 | 44.92% | 1.63 | 31 | 15 |
| Laredo | 4,225 | \$909,455 | \$1,267 | \$14.90 | 30 | 49.19% | 1.62 | 24 | 10 |
| Lubbock | 3,700 | \$1,167,467 | \$1,615 | \$16.16 | 30 | 47.45% | 1.67 | 22 | 10 |
| McAllen-Edinburg-Mission | 5,367 | \$1,694,453 | \$1,510 | \$16.20 | 29 | 43.73% | 1.62 | 84 | 46 |
| San Antonio-New Braunfels | 13,746 | \$4,493,390 | \$1,584 | \$13.78 | 30 | 44.35% | 1.69 | 162 | 38 |
| Waco | 725 | \$90,498 | \$691 | \$22.37 | 30 | 51.18% | 1.55 | 20 | 8 |
| Remainder of State (Outside Reported MSA) | 35,418 | \$7,632,127 | \$1,011 | \$19.08 | 30 | 43.18% | 1.61 | 447 | 275 |
| Out-of-State ² | * | * | * | * | * | * | * | 26 | 0 |
| Totals | 195,396 | 56,633,303 | | | | | | 2,036 | 918 |

SINGLE PAYMENT - AUTO TITLE

¹Does not include additional cash advanced on refinances.



| | | <u>New l</u> | .oans | Average Fees & Original Terms | | Loans Originated & Refinanced During Quarter | | Location Data | |
|--|-------------------------------------|---------------------------------|------------------------------|----------------------------------|----------------------------------|--|---------------------------------------|------------------------|------------------|
| MSA Motropoliton Statistical Area | No. of Transactions | Estimated Total Amt Advanced | Average Amount Advanced | Fee per Transaction | Original Term per Transaction | % of Consumers Who Refinanced | Avg No. of Refinances per Consumer | No. Filed Quarterly | No. Reporting |
| Metropolitan Statistical Area | All Loans & Refinances Item# 10F | Item # 2 X Item #6 ¹ | Consumer Proceeds Item #6 | \$ per \$100 loaned Item #10B | Item #10D (Expressed in Days) | Item #4 / Item #1 | Item #3 / Item #4 | Reports | Activity |
| Amarillo | 691 | \$484,110 | \$1,316 | \$106.78 | 152 | 6.27% | 1.32 | 15 | 5 |
| Austin-Round Rock-San Marcos | 4,051 | \$3,181,522 | \$1,438 | \$104.92 | 154 | 7.66% | 1.32 | 109 | 41 |
| Beaumont-Port Arthur | 1,784 | \$1,043,699 | \$1,277 | \$138.68 | 155 | 22.48% | 1.37 | 36 | 13 |
| Brownsville-Harlingen | 2,095 | \$1,362,442 | \$1,243 | \$110.37 | 160 | 8.97% | 1.32 | 43 | 17 |
| College Station-Bryan | 995 | \$543,520 | \$992 | \$136.88 | 153 | 13.14% | 1.10 | 10 | 7 |
| Corpus Christi | 1,978 | \$1,696,741 | \$1,554 | \$109.30 | 154 | 7.51% | 1.32 | 54 | 18 |
| Dallas-Plano-Irving (Metropolitan Division) | 15,903 | \$11,909,239 | \$1,426 | \$113.26 | 154 | 11.08% | 1.37 | 291 | 127 |
| El Paso | 3,676 | \$3,077,082 | \$1,409 | \$90.60 | 151 | 2.63% | 1.42 | 68 | 30 |
| Fort Worth-Arlington (Metropolitan Division) | 7,187 | \$5,074,964 | \$1,412 | \$116.25 | 156 | 12.79% | 1.40 | 179 | 65 |
| Houston-Sugar Land-Baytown | 19,693 | \$15,855,687 | \$1,464 | \$112.60 | 153 | 9.51% | 1.28 | 415 | 175 |
| Killeen-Temple-Fort Hood | 1,397 | \$799,135 | \$1,160 | \$119.61 | 155 | 9.02% | 1.27 | 31 | 11 |
| Laredo ² | 821 | \$548,439 | \$1,055 | \$96.02 | 172 | 2.18% | 1.18 | 24 | 7 |
| Lubbock | 1,204 | \$523,853 | \$1,122 | \$140.18 | 151 | 29.03% | 1.34 | 22 | 9 |
| McAllen-Edinburg-Mission | 3,983 | \$3,205,282 | \$1,487 | \$99.88 | 166 | 8.21% | 1.24 | 84 | 29 |
| San Antonio-New Braunfels | 8,578 | \$6,958,164 | \$1,467 | \$105.26 | 153 | 8.59% | 1.41 | 162 | 88 |
| Waco | 1,375 | \$896,411 | \$1,243 | \$106.36 | 155 | 7.58% | 1.40 | 20 | 10 |
| Remainder of State (Outside Reported MSA) | 13,141 | \$7,676,623 | \$1,356 | \$126.48 | 156 | 20.08% | 1.29 | 447 | 155 |
| Out-of-State ² | * | * | * | * | * | * | * | 26 | 1 |
| Totals | 89,010 | 65,135,287 | | | | | | 2,036 | 808 |

INSTALLMENT - AUTO TITLE

¹Does not include additional cash advanced on refinances.



REPOSSESSION FIGURES FOR TITLE LENDERS¹

| MSA Metropolitan Statistical Area | Total Repossessions During Quarter | Total No. Active Accounts During Quarter | Repossession Rate per 100 Active Accounts |
|--|---------------------------------------|--|---|
| Metropolitali Statistical Area | All Title Loans Item #8 | Item #2 + Item #10E | |
| Amarillo | 79 | 1,903 | 4.15% |
| Austin-Round Rock-San Marcos | 473 | 11,039 | 4.28% |
| Beaumont-Port Arthur | 150 | 4,825 | 3.11% |
| Brownsville-Harlingen | 145 | 5,412 | 2.68% |
| College Station-Bryan | 28 | 2,307 | 1.21% |
| Corpus Christi | 205 | 4,727 | 4.34% |
| Dallas-Plano-Irving (Metropolitan Division) | 2,269 | 49,518 | 4.58% |
| El Paso | 443 | 10,842 | 4.09% |
| Fort Worth-Arlington (Metropolitan Division) | 948 | 24,159 | 3.92% |
| Houston-Sugar Land-Baytown | 2,389 | 64,470 | 3.71% |
| Killeen-Temple-Fort Hood | 142 | 3,676 | 3.86% |
| Laredo | 112 | 3,367 | 3.33% |
| Lubbock | 215 | 3,867 | 5.56% |
| McAllen-Edinburg-Mission | 221 | 9,788 | 2.26% |
| San Antonio-New Braunfels | 1,038 | 23,678 | 4.38% |
| Waco | 119 | 2,967 | 4.01% |
| Remainder of State (Outside Reported MSA) | 1,590 | 45,122 | 3.52% |
| Out-of-State ² | * | * | * |
| Totals | 10,567 | 275,858 | 3.83% |

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

| Dallas - Fort Worth - Arlington, TX | | MSA |
|---|---------------------|-----|
| Dallas-Plano-Irving, TX Metropolitan Divi | sion | |
| Collin County | Ellis County | |
| Dallas County | Hunt County | |
| Delta County | Kaufman County | |
| Denton County | Rockwall County | |
| Fort Worth - Arlington, TX Metropolitan Divis | ion | |
| Johnson County | Tarrant County | |
| Parker County | Wise County | |
| Houston - Sugar Land - Baytown, TX | | MSA |
| Austin County | Harris County | |
| Brazoria County | Liberty County | |
| Chambers County | Montgomery County | |
| Fort Bend County | San Jacinto County | |
| Galveston County | Waller County | |
| Amarillo, TX | | MSA |
| Armstrong County | Potter County | |
| Carson County | Randall County | |
| Austin - Round Rock - San Marcos, TX | | MSA |
| Bastrop County | Travis County | |
| Caldwell County | Williamson County | |
| Hays County | | |
| Beaumont - Port Arthur, TX | | MSA |
| Hardin County | Orange County | |
| Jefferson County | | |
| Brownsville - Harlingen, TX | | MSA |
| Cameron County | | |
| College Station - Bryan, TX | | MSA |
| Brazos County | Robertson County | |
| Burleson County | | |
| Corpus Christi, TX | | MSA |
| Aransas County | San Patricio County | |
| Nueces County | | |
| El Paso, TX | | MSA |
| El Paso County | | |



CREDIT COMMISSIONER

| Killeen - Temple - Fort Hood, TX | | MSA |
|----------------------------------|------------------|-----|
| Bell County | Lampasas County | |
| Coryell County | | |
| Laredo, TX | | MSA |
| Webb County | | |
| Lubbock, TX | | MSA |
| Crosby County | Lubbock County | |
| McAllen - Edinburg - Mission, TX | | MSA |
| Hidalgo County | | |
| San Antonio - New Braunfels, TX | | MSA |
| Atascosa County | Guadalupe County | |
| Bandera County | Kendall County | |
| Bexar County | Medina County | |
| Comal County | Wilson County | |
| Waco, TX | | MSA |
| McLennan County | | |