

#### **SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

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		New I	<u>Loans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	13	1
Austin-Round Rock-San Marcos	1,223	\$176,180	\$485	\$32.23	24	41.05%	2.08	71	14
Beaumont-Port Arthur	758	\$62,826	\$390	\$32.77	34	36.43%	1.78	31	9
Brownsville-Harlingen	420	\$36,644	\$374	\$33.56	29	31.76%	1.67	34	6
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	8	3
Corpus Christi <sup>2</sup>	90	\$19,084	\$516	\$25.00	20	31.03%	1.00	39	2
Dallas-Plano-Irving (Metropolitan Division)	24,815	\$9,640,731	\$581	\$23.99	18	18.94%	1.94	241	36
El Paso	447	\$88,370	\$336	\$40.71	39	16.67%	1.06	61	13
Fort Worth-Arlington (Metropolitan Division)	1,867	\$230,420	\$418	\$28.49	21	43.72%	1.95	150	21
Houston-Sugar Land-Baytown	5,766	\$803,189	\$430	\$21.48	19	35.00%	1.68	348	58
Killeen-Temple-Fort Hood	1,152	\$101,820	\$369	\$31.14	24	50.00%	1.88	25	6
Laredo	462	\$69,688	\$453	\$51.10	37	26.72%	1.86	19	5
Lubbock <sup>2</sup>	*	*	*	*	*	*	*	21	3
McAllen-Edinburg-Mission	1,196	\$122,385	\$471	\$32.90	28	41.82%	1.48	62	15
San Antonio-New Braunfels	854	\$112,701	\$424	\$35.68	29	32.47%	1.81	126	20
Waco <sup>2</sup>	*	*	*	*	*	*	*	18	4
Remainder of State (Outside Reported MSA)	18,512	\$1,916,314	\$401	\$30.50	23	48.84%	2.09	376	116
Out-of-State	32,674	\$9,530,407	\$526	\$27.13	16	35.07%	1.61	52	7
Tota	ls 90,704	22,984,551						1,695	339

<sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)**

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		<u>New I</u>	<u>/ Loans</u> <u>Average Fees &amp; Original Terms</u> <u>Loans Originated &amp; Refinanced During Quarter</u>		Refinanced During Quarter	<u>Location Data</u>			
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	13	1
Austin-Round Rock-San Marcos	6,958	\$4,405,675	\$898	\$85.22	81	16.67%	1.85	71	22
Beaumont-Port Arthur	1,735	\$719,339	\$725	\$124.45	169	10.14%	1.18	31	12
Brownsville-Harlingen	1,738	\$581,807	\$626	\$133.34	166	12.66%	1.21	34	7
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	8	3
Corpus Christi	1,787	\$764,625	\$642	\$121.25	153	7.10%	1.41	39	5
Dallas-Plano-Irving (Metropolitan Division)	55,329	\$38,794,585	\$896	\$85.55	82	14.35%	2.14	241	61
El Paso	3,352	\$1,356,322	\$712	\$119.27	171	8.80%	1.12	61	12
Fort Worth-Arlington (Metropolitan Division)	12,462	\$6,768,279	\$634	\$194.50	143	4.71%	1.74	150	32
Houston-Sugar Land-Baytown	70,744	\$35,949,515	\$735	\$180.34	134	14.71%	1.93	348	91
Killeen-Temple-Fort Hood	1,774	\$897,039	\$829	\$92.51	99	18.45%	1.69	25	7
Laredo	1,496	\$555,569	\$678	\$152.76	168	15.88%	1.29	19	5
Lubbock	2,783	\$1,464,010	\$875	\$42.79	51	28.47%	2.00	21	6
McAllen-Edinburg-Mission	5,738	\$2,955,693	\$847	\$71.17	82	22.61%	1.85	62	19
San Antonio-New Braunfels	12,772	\$6,675,741	\$784	\$104.55	110	15.70%	1.71	126	37
Waco	1,712	\$821,695	\$710	\$101.13	99	15.45%	1.89	18	8
Remainder of State (Outside Reported MSA)	37,121	\$17,144,517	\$764	\$76.29	86	19.32%	1.85	376	167
Out-of-State	276,391	\$136,426,925	\$595	\$115.92	131	4.44%	1.59	52	32
Totals	494,658	256,527,090						1,695	527

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **SINGLE PAYMENT - AUTO TITLE**

		<u>New L</u>	New Loans Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data		
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	13	3
Austin-Round Rock-San Marcos	10,071	\$3,158,062	\$1,652	\$17.15	30	26.88%	1.47	71	23
Beaumont-Port Arthur	2,311	\$776,687	\$1,394	\$16.74	30	23.33%	1.45	31	12
Brownsville-Harlingen	2,515	\$955,822	\$1,362	\$16.86	30	21.88%	1.53	34	15
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	8	3
Corpus Christi	2,025	\$668,673	\$1,252	\$16.50	30	19.64%	1.30	39	9
Dallas-Plano-Irving (Metropolitan Division)	39,395	\$14,127,258	\$1,717	\$17.28	30	29.90%	1.48	241	89
El Paso	5,253	\$1,955,058	\$1,432	\$16.14	30	22.94%	2.35	61	16
Fort Worth-Arlington (Metropolitan Division)	13,632	\$4,909,794	\$1,463	\$16.59	30	23.88%	1.44	150	53
Houston-Sugar Land-Baytown	44,846	\$17,660,264	\$1,547	\$16.32	30	23.64%	1.45	348	129
Killeen-Temple-Fort Hood	1,541	\$447,315	\$1,257	\$16.34	29	25.51%	1.34	25	10
Laredo	3,339	\$1,184,737	\$1,498	\$17.03	30	28.39%	1.35	19	10
Lubbock	2,580	\$817,912	\$1,332	\$16.90	31	25.36%	1.56	21	6
McAllen-Edinburg-Mission	5,728	\$1,917,682	\$1,490	\$16.85	30	25.38%	1.35	62	27
San Antonio-New Braunfels	12,311	\$4,031,142	\$1,393	\$16.10	30	20.42%	1.43	126	25
Waco	1,658	\$669,921	\$1,332	\$16.68	30	19.84%	1.38	18	6
Remainder of State (Outside Reported MSA)	22,060	\$7,025,761	\$1,383	\$18.67	31	29.85%	1.46	376	146
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	52	1
Totals	170,869	60,780,172		_				1,695	583

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



#### **INSTALLMENT - AUTO TITLE**

		<u>New L</u>	New Loans Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data		
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 <sup>1</sup>	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo <sup>2</sup>	*	*	*	*	*	*	*	13	2
Austin-Round Rock-San Marcos	1,187	\$990,177	\$1,897	\$122.30	151	11.07%	1.44	71	21
Beaumont-Port Arthur	1,614	\$817,532	\$1,390	\$119.19	164	15.54%	1.48	31	14
Brownsville-Harlingen	1,232	\$950,645	\$1,454	\$104.36	166	3.38%	1.24	34	9
College Station-Bryan <sup>2</sup>	*	*	*	*	*	*	*	8	4
Corpus Christi	754	\$743,321	\$1,670	\$105.88	154	3.94%	1.53	39	8
Dallas-Plano-Irving (Metropolitan Division)	5,459	\$4,639,644	\$1,729	\$105.21	147	10.75%	1.40	241	68
El Paso	1,714	\$1,688,744	\$1,535	\$101.74	153	2.90%	1.37	61	15
Fort Worth-Arlington (Metropolitan Division)	5,207	\$4,837,191	\$1,794	\$106.71	153	7.73%	1.35	150	46
Houston-Sugar Land-Baytown	11,616	\$11,015,070	\$1,761	\$110.49	153	6.66%	1.33	348	120
Killeen-Temple-Fort Hood	696	\$494,647	\$1,378	\$113.65	147	13.73%	1.22	25	10
Laredo	682	\$408,292	\$1,496	\$79.52	174	7.43%	1.35	19	5
Lubbock	788	\$488,884	\$1,429	\$127.00	148	20.19%	1.44	21	7
McAllen-Edinburg-Mission	3,124	\$2,729,962	\$1,746	\$94.07	166	6.66%	1.24	62	24
San Antonio-New Braunfels	3,271	\$3,619,998	\$1,756	\$96.97	150	3.36%	1.27	126	46
Waco	504	\$352,948	\$1,256	\$91.88	148	4.81%	1.69	18	9
Remainder of State (Outside Reported MSA)	9,683	\$6,464,870	\$1,441	\$109.01	143	14.68%	1.36	376	140
Out-of-State <sup>2</sup>	*	*	*	*	*	*	*	52	2
Totals	48,529	41,474,620		•	•			1,695	550

<sup>&</sup>lt;sup>1</sup>Does not include additional cash advanced on refinances.

<sup>&</sup>lt;sup>2</sup>Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



### REPOSSESSION FIGURES FOR TITLE LENDERS<sup>1</sup>

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MSA Material Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E	
Amarillo	102	1,275	8.00%
Austin-Round Rock-San Marcos	402	9,208	4.37%
Beaumont-Port Arthur	209	4,983	4.19%
Brownsville-Harlingen	177	4,136	4.28%
College Station-Bryan	3	739	0.41%
Corpus Christi	151	2,938	5.14%
Dallas-Plano-Irving (Metropolitan Division)	1,924	36,404	5.29%
El Paso	319	7,740	4.12%
Fort Worth-Arlington (Metropolitan Division)	1,157	18,683	6.19%
Houston-Sugar Land-Baytown	2,704	54,088	5.00%
Killeen-Temple-Fort Hood	125	2,261	5.53%
Laredo	172	3,321	5.18%
Lubbock	153	3,001	5.10%
McAllen-Edinburg-Mission	383	10,089	3.80%
San Antonio-New Braunfels	892	15,748	5.66%
Waco	134	2,116	6.33%
Remainder of State (Outside Reported MSA)	1,395	34,888	4.00%
Out-of-State	37	2,037	1.82%
Total	s 10,439	213,655	4.89%

 $<sup>^{1} \</sup>mbox{Includes}$  both single payment and installment title loans.



### **METROPOLITAN STATISTICAL AREA COMPILATION**

Dallas - Fort Worth - Arlington, TX		MSA
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Johnson County	Tarrant County	
Parker County	Wise County	
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Armstrong County	Potter County	
Carson County	Randall County	
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Hardin County	Orange County	
Jefferson County		
Cameron County		
Brazos County	Robertson County	
Burleson County	•	
Aransas County	San Patricio County	
Nueces County	•	
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Webb County		
Crosby County	Lubbock County	
Hidalgo County		
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	